



NOTICE OF PUBLIC MEETING  
of the  
Board of Directors of  
SOMERSET ACADEMY OF LAS VEGAS

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Notice is hereby given that the Board of Directors of Somerset Academy of Las Vegas, a public charter school, will conduct a public meeting on May 18, 2021 beginning at 6:00 p.m. at 4650 Losee Road, North Las Vegas, NV 89081 and via Zoom Webinar. The public is invited to attend. **Those attending in person must wear a mask. Attendance will be limited according to Governor Sisolak's most current directive.**

Please click the link below to join the webinar:

<https://us02web.zoom.us/j/83585796273?pwd=U3ZBbm9yK05qNGRFbkJkUGJOK0JBdz09>  
Passcode: 059014 or via phone +12532158782 or +13462487799

Attached hereto is an agenda of all items scheduled to be considered. Unless otherwise stated, the Board Chairperson may 1) take agenda items out of order; 2) combine two or more items for consideration; or 3) remove an item from the agenda or delay discussion related to an item.

Reasonable efforts will be made to assist and accommodate physically handicapped persons desiring to attend or participate at the meeting. Any persons requiring assistance may contact Dena Thompson at (702) 431-6260 or [dena.thompson@academicnv.com](mailto:dena.thompson@academicnv.com) two business days in advance so that arrangements may be conveniently made.

If you would like copies of the meeting agenda, support materials or minutes, please visit the school's website at <https://www.somersetacademyoflasvegas.com/> For copies of meeting audio, please email [dena.thompson@academicnv.com](mailto:dena.thompson@academicnv.com)

Public comment may be limited to three minutes per person at the discretion of the Chairperson. **Please email [dena.thompson@academicnv.com](mailto:dena.thompson@academicnv.com) to submit or sign up for public comment.**



*We prepare students to excel in academics and attain knowledge through life-long learning by dedicating ourselves to providing equitable, high-quality education for all students. We promote a culture that maximizes student achievement and fosters the development of accountable 21st Century learners in a safe and enriching environment.*

**Board of Directors**

**John Bentham – Board Chair**

**Sarah McClellan – Board Vice Chair**

**LeNora Bredsguard – Board Secretary**

**Travis Mizer – Board Treasurer**

**Cody Noble – Board Member**

**Will Harty – Board Member**

**Renee Fairless – Board Member**

**Meeting of the Board of Directors**

**May 18, 2021**

**AGENDA**

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**1. CALL TO ORDER AND ROLL CALL**

**2. PUBLIC COMMENT**

*(No action may be taken on a matter raised under this item of the agenda until the matter itself has been specifically included on an agenda as an item upon which action will be taken.)*



**3. CONSENT AGENDA (For Possible Action)** *(All items listed under the Consent Agenda are considered routine and will be enacted by one motion. There will be no separate discussion of these items unless a Board Member or member of the public so requests, in which case the item(s) will be removed from the consent agenda and considered along with the regular order of business.)*

- a. Approval of Minutes from the April 6, 2021 Board Meeting
- b. Approval of Recommendations from the Finance Committee:
  1. School Financial Performance (Not for Action)
  2. Acceptance of Funds for School Based Mental Health Services Grant and Approval of Somerset's Required 25% Match
  3. Approval of the Recommended Janitorial Vendor for the Aliante, Lone Mountain, Losee, North Las Vegas, Skye Canyon, and Stephanie Campuses
  4. Approval of the Recommended Vendor for Seal Coat Projects at the Sky Pointe and North Las Vegas Campuses
  5. Approval of the Recommended Vendor for New Chain Link Fence for the North Las Vegas Campus
  6. Approval of the Recommended Vendor for New Playground Surface for the North Las Vegas Campus
  7. Presentation of the Fiscal Comparison Report (Not for Action)

**4. ACTION & DISCUSSION ITEMS**

*(Action may be taken on those items denoted "For Possible Action")*

- a. Academic Progress Reports, Campus Recognitions, and Updates (For Discussion)
- b. Discussion Regarding Academic Impact on Classroom Ratio (For Possible Action)
- c. Post Sale Bond Presentation (For Discussion)
- d. 10<sup>th</sup> Anniversary Celebration (For Possible Action)
- e. Discussion and Possible Action Regarding the Purchase of Property Adjacent to Sky Pointe Campus (For Possible Action)
- f. Discussion Regarding 2021/2022 Board Meeting Schedule and Work Session Schedule (For Possible Action)



## 5. ANNOUNCEMENTS AND NOTIFICATIONS

## 6. MEMBER COMMENT

## 7. PUBLIC COMMENT

*(No action may be taken on a matter raised under this item of the agenda until the matter itself has been specifically included on an agenda as an item upon which action will be taken.)*

## 8. ADJOURN MEETING

This notice and agenda has been posted on or before 9 a.m. on the third working day before the meeting at the following locations:

- 1) Somerset Aliante Campus – 6475 Valley Dr., North Las Vegas, NV 89084
- 2) Somerset Lone Mountain Campus – 4491 N. Rainbow Blvd., Las Vegas, NV 89108
- 3) Somerset Losee Campus – 4650 Losee Road, North Las Vegas, NV 89081
- 4) Somerset North Las Vegas Campus – 385 W. Centennial Pkwy, North Las Vegas, NV 89084
- 5) Somerset Sky Pointe Campus – 7038 Sky Pointe Dr., Las Vegas, NV 89131
- 6) Somerset Skye Canyon Campus – 8151 N. Shaumber Road, Las Vegas, NV 89166
- 7) Somerset Stephanie Campus – 50 N. Stephanie St., Henderson, NV 89074
- 8) Henderson City Hall, 240 South Water Street, Henderson, NV
- 9) Las Vegas City Hall, 495 S. Main St., Las Vegas, NV
- 10) North Las Vegas City Hall, 2250 Las Vegas Blvd. North, North Las Vegas, NV
- 11) Notices.nv.gov

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3 – Consent Agenda  
Number of Enclosures:

### **SUBJECT: Consent Agenda**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Move to approve the items for action on the consent agenda.**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 2-3 Minutes

Background: Support materials and/or background has been provided to the Board. All items on the consent agenda which are for action can be approved in one motion; however, individual items may be taken off the Consent Agenda if the Board deems that discussion is necessary.

Submitted By: Staff

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 3a – Minutes from the April 6, 2021 Board Meeting Number of Enclosures: 1
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<b>SUBJECT: Minutes Approval</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input checked="" type="checkbox"/> Consent Agenda
<input type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Board
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Recommendation:
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Proposed wording for motion/action:
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<b>Consent</b>
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 0 Minutes
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Background: A board meeting was held on April 6, 2021. As such, the minutes will need to be approved for that meeting.
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Submitted By: Staff
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**MINUTES**  
**of the meeting of the**  
**BOARD OF DIRECTORS of SOMERSET ACADEMY OF LAS VEGAS**  
**April 6, 2021**

Board of Directors of Somerset Academy of Las Vegas held a public meeting on April 6, 2021 at 6:00 p.m. at 4491 N. Rainbow Blvd. and via Zoom webinar.

**1. Call to Order and Roll Call**

Board Chair John Bentham called the meeting to order at 6:08 p.m. In attendance were Board members LeNora Bredsguard, Sarah McClellan, John Bentham, Travis Mizer, Will Harty, Cody Noble, and Renee Fairless.

Also present were Principal Lee Esplin, Principal Cesar Tiu, Principal Jessica Scobell, Principal Shannon Manning, Principal Christina Threeton, and Interim Principal Renae Notaro; as well as Somerset Inc. representatives Bernie Montero and Suzette Ruiz. JJ Christian with Intellatek and Academica representatives Marla Devitt, Ryan Reeves, Trevor Goodsell, and Gary McClain were also in attendance.

**2. Public Comment**

There was no public comment.

**3. Consent Agenda**

- a. Minutes from the February 2, 2021 Board Meeting and the March 6, 2021 Strategic planning Meeting**
- b. Approval of Recommendations from the Finance Committee:**
  - 1. School Financial Performance**
  - 2. Acceptance of Project Aware Sub Grant Funds for the North Las Vegas Campus**
  - 3. Approval of the use of Bond Funds for Seeking Bids for Projects at the Losee Campus**
  - 4. Approval of the use of Bond Funds for Seeking Bids for Projects at the Aliante Campus**
  - 5. Approval of the use of Bond Funds for Seeking Bids for Projects at the Skye Canyon Campus**

**Member McClellan moved to approve the consent agenda, as presented. Member Noble seconded the motion, and the Board voted unanimously to approve.**

**4. Academic Progress Reports, Campus Recognition and Updates**

Principal Cesar Tiu addressed the Board and stated that Dyson Twitchell, a Lone Mountain student, would be a featured speaker at the NJHS International Induction Ceremony. Principal Tiu and

Member Bentham presented Dyson with a certificate in recognition of the honor. Dyson Twitchell addressed the Board and thanked Somerset Academy for providing so many opportunities to him as a student. Principal Christina Threton addressed the Board and stated that the North Las Vegas campus had recently completed a Kid's Health Challenge and raised \$4268. She recognized Reuben Bellotte, a middle school teacher, who had applied for and received the Amazon Future Engineer grant; and school psychologist, Dana Holtz, who had applied for and received the School Based Mental Health Services Grant, which would benefit several campuses. Principal Threton recognized the Somerset Assistant Principals during Assistant Principal Week, and the paraprofessionals for Paraprofessional Day.

Principal Jessica Scobell addressed the Board and stated that elementary was now full-day, with about 450 students attending. She thanked the assistant principals and instructional assistants for working to ensure that the days went smoothly. Principal Scobell recognized the high school student council for planning a Senior Gala to be held on April 30<sup>th</sup> with a formal dinner for the senior class students. Principal Shannon Manning addressed the Board and stated that Aliante campus also participated in the Kid's Heart Challenge and had raised \$17, 084. She stated that the North Las Vegas police department had donated egg dye to the students, then visited the campus to see the egg creations. Principal Manning noted that approximately 60 students were participating in tutoring sessions.

Interim Principal Renae Notaro addressed the Board and recognized the Stephanie assistant principals and the campus paraprofessionals. She also recognized Mindy Paul, the Dean of Students, noting that Ms. Paul was leading a marketing and outreach committee to promote the Stephanie campus. Assistant Principal Notaro reviewed the campus highlights, including Nevada Reading Week, College and Career Week, testing, and an upcoming award ceremony. Principal Lee Esplin addressed the Board and recognized the Sky Pointe assistant principals and paraprofessionals. He stated that the students recently completed the ACT tests and noted that 8 students had perfect scores in English, reading, or both. Three students had achieved a composite score of 36. Principal Esplin stated that the student council was planning a prom for the junior and senior students. He noted that, with the exception of 3 students, all students who wanted to be on campus were able to attend in person. Principal Esplin provided a short update for the Skye Canyon campus, noting that Skye Canyon had as many students on campus as possible.

## **5. Interview of Principal Candidates for the Stephanie Campus:**

- a. Darryl Wyatt**
- b. David Fossett**
- c. Meagan Hoffman**

The Board interviewed Darryl Wyatt, David Fossett, and Meagan Hoffman for the position of principal at the Somerset Stephanie campus. The Board asked a series of questions to qualify the applicants for the position. The questions included the following topics:

- The reason for the interest in Somerset/Stephanie campus principal position
- Star rating system and methods/experience to improve ratings
- Honoring the campus accomplishments while pushing for improvements – action plan
- Long range plans
- Experience in conflict resolution



- Philosophy on collaboration and accountability
- Budget and funding
- Previous experience that would benefit campus/system
- Definition of a leader
- Maintaining/building culture and community
- Philosophy on English language learners and chronic absenteeism
- Handling adversity and constructive criticism
- Improvements in response to pandemic
- Meaning of putting kids first

**Mr. Darryl Wyatt** addressed the Board to introduce himself and reviewed his experience as reflected on his resume. During the question interview session Mr. Wyatt relayed the following:

- He had heard good things about the Somerset system and was interested in a system which allowed for autonomy along with collaboration among leaders. He would like to make a difference in the charter world.
- The Star rating could be useful and meaningful if used correctly. The data should be used to drive instruction.
- He would spend time observing the campus and engaging with the stakeholders to replicate the successful areas.
- He reviewed one instance where he was able to advocate for an assistant principal candidate who had been deemed unready for the position without causing conflict.
- Principals were responsible for collaborating with the teachers for the improvement of the school. Principals and teachers should be held accountable for improvements when provided with training and tools to meet expectations.
- He had experience in setting and following a budget.
- He would spend time learning about the campus and then incorporate his knowledge and experience.
- To improve Star ratings it was important to make data driven decisions. Teachers needed to understand the standards and be provided with training to help identify the targeted students.
- A good leader was a facilitator and provided teachers with the tools to be successful.
- Good strategies and understanding were needed to help English language learners become successful. Utilize a group effort, including social workers, to combat chronic absenteeism
- He appreciated constructive criticism which helped him improve for the sake of the students.
- An improved response to the pandemic would have included better, quicker communication with stakeholders.
- Putting kids first meant ensuring that students were at the forefront of the decision and that decisions were made for the benefit of the students.

**Mr. David Fossett** addressed the Board to introduce himself and reviewed his experience as reflected on his resume. During the question interview session Mr. Fossett relayed the following:

- He was introduced to benefits of Somerset by Mr. John Barlow and later given the chance to join Somerset by Principal Scobell.

- In order to improve the school ratings he would need to ensure that the teachers were focused on the things that were important for the growth of the students.
- He had developed an action plan which was distributed to the Board. The plan included developing a dual immersion program to increase enrollment interest. He would also like to introduce a middle school CTE pathway. To improve culture and climate he would meet one on one with all teachers during the first four weeks of school.
- Because Somerset had lived up to his expectations he was committed to remaining at the school for a long time and helping to make a great system even better.
- With the understanding that a set curriculum was needed for the school, he would also work with long time teachers to maintain their momentum in student growth.
- In order to hold staff accountable he needed to get to know them and collaborate on education goals. He could be a support as staff members worked towards career goals. He would ensure that the climate and culture fostered growth.
- Under Principal Scobell's leadership he had been given the opportunity to help create the teacher pay budget. He was also tasked with overseeing Title I and grants. In addition, he had received training on budgeting through the Doral Leadership program.
- Through his experience he had learned that good teaching was good teaching no matter what grade. While in Tonapah, although he worked mainly with the high school, he would spend at least one day a month at the elementary campus.
- To build culture and community he would need to find ways to connect with all stakeholders. He provided examples of wearing a Spiderman suit or playing his guitar and singing for all classes during Zoom lessons. He noted the need to stay current in order to give the community the best options for growth.
- He stated that the Somerset system had responded as well as could be expected, and better than most of the State, during the pandemic. Somerset was able to maintain the focus of teaching students.
- Putting kids first meant being willing to do anything needed to help kids. He would need to ensure that the safety and academic growth of students was the school's main focus.

Ms. Fossett concluded his interview time by asking what his relationship with the Board would look like as a principal. Member Bentham stated that each campus had a dedicated Board member, noting that Member Fairless worked the Stephanie campus; however, all Board members were available to assist any campus.

**Ms. Meagan Hoffman** addressed the Board to introduce herself and asked each Board member to reflect on what had inspired them to be a part of the Somerset family, noting that her reason had been her family and ensuring that her children were able to receive a good education. Ms. Hoffman reviewed her experience as reflected on her resume. During the question interview session Ms. Hoffman relayed the following:

- While the Star system was not perfect, the data could be used to help drive the instruction for each child. Students had the opportunity to be at the Stephanie campus for nine years, during which time they could achieve great growth provided by a qualified staff using data to drive teaching.
- She would take the time to learn what successful programs had been used at the campus. Take the existing successful programs and add programs that had been successful at Lone Mountain

or use aspects of the Lone Mountain programs to tweak the Stephanie programs to benefit the students.

- By working with staff to make decisions and set goals, the expectations would be known to all parties. Once expectations were known the accountability would follow. She would have conversations with teachers to provide feedback from observations and evaluations. As principal she would expect to be held accountable for the data and parent surveys.
- While attending Doral Leadership she had received training in budgets. She had been responsible for the technology update budget and had been involved in grant writing.
- Her previous experiences had helped her develop people skills. She would use the people skills to create partnerships with families. It was important to be innovative and think outside the box, while collaborating with teachers and families.
- She would immerse herself in the exiting culture. She would learn the strengths of the teachers, get to know the students, and get to know the families. As a leader she wanted to foster the educator's ability to soar. Leadership was built around trust and relationships.
- She would ensure that all students were being enriched and meeting growth models. It was important to use data to find the opportunity gap students and help them grow.
- As principal she would need to be available and recognizable to the students and families. She would concentrate on getting to know the students and be transparent following family surveys.
- The Somerset system had realized that each campus was unique. Each campus was able to develop the best plan for their stakeholders to provide an education for students during the pandemic.
- She realized that it was important to put kids first from the moment she walked in the door. Every single minute should be a connection for the students. Any changes should benefit the students, their learning and their social/emotional well-being. Putting kids first created a highly engaged classroom.

Ms. Hoffman concluded his interview time by asking the Board what they were looking for in a principal for the Stephanie campus. Member Bentham stated that they were looking for someone who would put kids first, while maintaining a 5 Star campus. They wanted a principal who would go to the school, learn what was working, and bring new ideas and passion to improve on what was working.

## **6. Discussion and Possible Action to Appoint a Principal for the Stephanie Campus**

Each Board member took a few minutes to voice opinions about the candidate interviews. Member Bredsguard stated that she was impressed with Mr. Fossett's enthusiasm and Ms. Hoffman's knowledge and teaching experience. She noted that Mr. Wyatt was well trained. Member Noble stated that both internal candidates would be great in the future; however, his first choice was Mr. Wyatt. Member Mizer stated that the internal candidates would be good; however he did not think they were ready yet. His choice was Mr. Wyatt. Member McClellan stated that Mr. Wyatt appeared to be great with parents and communities; however, she had concerns about the transition to the Stephanie campus. She preferred the internal candidates.

Member Fairless stated that she thought Ms. Hoffman was the most prepared to step into the position. Her second choice was Mr. Fossett. Member Bentham stated that the candidates from the system were great. Member Harty stated that, although there were three great candidates, he would prefer the two

internal candidates. Discussion ensued regarding the experience, knowledge, and passion of the candidates. Principal Tiu and Principal Scobell provided insight on the candidates from their campuses.

**Member Harty moved to appoint Mr. Fossett as the new principal at the Stephanie campus. Member Mizer seconded the motion, and the Board voted unanimously to approve.**

Member Bentham thanked Interim Principal for her time leading the campus and thanked the Stephanie staff members for their support.

**7. Discussion Regarding Academic Impact on Classroom Ration**

**This item was tabled.**

**8. Review and Approval of Initial Budget for the 2021/2022 School Year**

Mr. Trevor Goodsell addressed the Board and stated that the true numbers for funding had not yet been received; however, the budget being presented was consistent with the current budget. He noted that the final budget would be presented to the Board following the current legislative session.

**Member Harty moved to approve the initial budget, as presented. Member seconded the motion, and the Board voted unanimously to approve.**

**9. Bond Financing Resolution**

Mr. Goodsell stated that the Aliante and Skye Canyon campuses were available to purchase. He asked the Board to the financing resolution. He reviewed the parameters of the financing resolution as contained in the support materials.

**Member McClellan moved to approve the bond financing resolution. Member Harty seconded the motion, and the Board voted unanimously to approve.**

**10. Review and Possible Action to Approve the Janitorial Vendor for the Aliante, Lone Mountain, Losee, North Las Vegas, Skye Canyon, and Stephanie Campuses from the Following: ABM, BGM – Brilliant General Maintenance, Get Clean Work, HES Facilities Services, JaniCrew Janitorial Services, Jani-King of Nevada, Janitorial Services, Marsden West, MasterCorp Commercial Services, and Nellis Building Services**

**This item was tabled.**

**11. Review and Possible Action to Approve the Vendor for Seal Coat Projects at the Sky Pointe and North Las Vegas Campus from the Following: Stripe a Lot, J and J, Affordable, and American Pavement**

**This item was tabled.**

**12. Presentation of the Fiscal Comparison Report**

**This item was tabled.**

**13. Discussion Regarding 2021/2022 Board Meeting Schedule and Strategic Planning Meeting Schedule**

**This item was tabled.**

**14. Academica Announcements and Notifications**

There were no announcements.

**15. Member Comment**

Member Bentham thanked everyone who had attended and participated in the meeting.

**16. Public Comment**

There was no public comment.

**17. Adjournment**

**The meeting was adjourned at 10:18 p.m.**

**Approved on:** \_\_\_\_\_

\_\_\_\_\_  
**Secretary of the Board of Directors  
Somerset Academy of Las Vegas**

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b – Approval of Recommendations from the Finance Committee  
Number of Enclosures: 1

### **SUBJECT: Recommendations from the Finance Committee**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: The Finance Committee held a meeting on May 14, 2021 to discuss items that impact Somerset financially. The **DRAFT** minutes from the Finance Committee meeting have been included.

Submitted By: Staff

**MINUTES**  
**of the meeting of the**  
**SOMERSET ACADEMY OF LAS VEGAS FINANCE COMMITTEE**  
**May 14 2021**

Somerset Academy of Nevada Finance Committee held a public meeting on May 14, 2021, at 12:00 p.m. at 8151 N. Shaumber Road, Las Vegas, NV 89166 and via Zoom meeting.

**1. CALL TO ORDER AND ROLL CALL**

Committee Member Travis Mizer called the meeting to order at 12:11 p.m. In attendance were Committee Members Travis Mizer, Will Harty, and Jill Dayne.

Also present were Principal Kate Lackey, Principal Lee Esplin, Interim Principal Renae Notaro, Sandy Smith, and John Bentham. Academica representatives Marc Clayton, Gary McClain, and Marla Devitt were also in attendance.

**2. PUBLIC COMMENT**

There was no public comment.

**3. ACTION & DISCUSSION ITEMS**

**a. Review and Approval of the Minutes from the March 26, 2021 Finance Committee Meeting**

**Member Jill Dayne moved to approve the minutes from the March 26, 2021 finance committee meeting. Member Harty seconded the motion, and the Committee voted unanimously to approve.**

**b. Review and Discussion of Somerset Academy Financial Performance**

Mr. Marc Clayton addressed the Committee and reviewed the financial performance as contained in the support materials. He stated that the numbers contained in the financial framework portion were the year end projected numbers. Somerset should pass all areas of the framework including the debt to asset ratio.

Mr. Clayton stated that the surplus was \$7.2 million, which was \$6.9 million more than budgeted; adding that the DSA revenue and budgeting at 95% were the main reasons for the positive variance. Mr. Clayton noted that savings were being realized in janitorial, anticipated COVID related costs, food expenses, and salaries and benefits. Professional fees were over budget. Member Harty asked if the bonuses included in the budget had already been paid out, to which Mr. Clayton replied in the affirmative.

**c. Discussion and Possible Action to Recommend Acceptance of Funds for School Based Mental Health Services Grant and Approval of Somerset's Required 25% Match**

Principal Lee Esplin addressed the Committee and stated that one of the system psychologists, working with the principals, wrote the grant. The grant was intended to develop internships with psychologists or social workers. He explained that, although the grant was just approved, the funds needed to be spent by the end of September. The grant would be used to provide a stipend for the mentor of the intern with Somerset matching 25% of the funds. Principal Esplin stated that they were working with Academica and the State to explore possible ways to meet the deadline and judiciously use the funds. Principal Esplin stated that the Committee could recommend acceptance of the funds now, which would allow the funds to be used if the principals were able to find a way to meet the requirements and the deadlines. Ms. Sandy Smith addressed the Committee and stated that the grant was written for a contracted employee; adding that the school psychologists were not contracted employees through Somerset. Member Harty noted that the Committee could approve the acceptance and the hurdles mentioned could be addressed as needed.

**Member Harty moved to recommend approval of the grant, as presented. Member Dayne seconded the motion, and the Committee voted unanimously to approve.**

**d. Discussion and Possible Action to Recommend Approval of Janitorial Vendor for the Aliante, Lone Mountain, Losee, North Las Vegas, Skye Canyon, and Stephanie Campuses from the Following: ABM, BGM – Brilliant General Maintenance, Get Clean Work, HES Facilities Services, JaniCrew, Jani-King of Nevada, Marsden West, MasterCorp Commercial Services, and Nellis Building Services**

Mr. Gary McClain referred to the support materials and stated that Brilliant was being recommended for all of the campuses except North Las Vegas. The recommended vendor for the North Las Vegas campus was ABM. The recommended vendors were the vendors currently working on each campus following the dismissal of the previous vendor.

**Member Dayne moved to recommend approval of Brilliant as the janitorial vendor for the Aliante, Lone Mountain, Losee, Skye Canyon, and Stephanie campuses; and ABM as the vendor for the North Las Vegas campus. Member Harty seconded the motion, and the Committee voted unanimously to approve.**

**e. Discussion and Possible Action to Recommend Approval of Vendor for Seal Coat Projects at the Sky Pointe and North Las Vegas Campuses from the Following: Stripe a Lot, J and J, Affordable, and American Pavement**

Mr. McClain referred to the support materials and stated that the Board had deferred the maintenance last year. During that time he was able to verify the areas in which each campus was responsible for the work. He was recommending the approval of J and J. Member Harty asked why the recommendation was for J and J instead of Affordable. Mr. McClain stated that the J and J bid was the most comprehensive.

**Member Harty moved to recommend approval of J and J as the vendor for the Sky Pointe and North Las Vegas campuses. Member Dayne seconded the motion, and the Committee voted unanimously to approve.**



**f. Discussion and Possible Action to Recommend Approval of Vendor for New Chain Link Fence for North Las Vegas Campus from the Following: All Star, Tiberti, and Denali-Sub**

Mr. McClain stated that the wrought iron fence surrounding the playground area at the North Las Vegas campus was degrading and required quite a bit of upkeep. He noted that the fence also caused safety concerns. Mr. McClain stated that chain link was the most affordable option to replace the fencing. The low bidder, All Star Fence, was being recommended.

**Member Dayne moved to recommend approval of All Star Fence as the chain link vendor for the Somerset Academy North Las Vegas campus. Member Harty seconded the motion, and the Committee voted unanimously to approve.**

Member Harty asked if the existing fence was being removed and if the administration was in agreement, to which Mr. McClain replied in the affirmative.

**g. Discussion and Possible Action to Recommend Approval of Vendor for New Playground Surface for North Las Vegas Campus from the Following: Evans, Park Pro, and Green Living Services**

Mr. McClain stated that the kindergarten play area resurfacing was deferred last year. The surface was not adequate and needed to be replaced. He noted that the students were kept off of the area this year; however, with students back on campus, the area was needed. Mr. McClain stated that the vendor who replaced the other area was willing to honor the bid from last year.

**Member Harty moved to recommend approval of Green Living Services for the work done at North Las Vegas. Member Dayne seconded the motion, and the Committee voted unanimously to approve.**

**h. Presentation of the Fiscal Comparison Report**

Mr. Clayton referred to the summary of presented information. He noted that the funding structure was changing and some grant funds might not be available in the future. Mr. Clayton stated that per pupil revenue had been compared with Pinecrest, Doral, and SLAM. He noted that Somerset was comparable with Doral. Pinecrest was a little higher due to State grants received. SLAM was higher due to federal grants. Mr. Clayton reviewed the per student amounts based on revenue, teacher pay, admin pay, total salaries, and net income. The per student amount was lower than Doral and Pinecrest, and higher than SLAM. Net income per student was a little higher, which indicated there was some room to allocate to salaries. The salaries and benefits comparison showed a different way to look at the salaries.

Mr. Clayton referred to the roster to budget page in the support materials, and noted that a few schools were under budget and a few were over budget. He stated that staff turnover would attribute to a lower overall salary expense for a school. Long term subs was another factor which attributed to lower salary expense. Member Harty thanked Mr. Clayton for the information provided. He stated that the most important issue to him was being able to complete with other systems in the valley. He noted that the average salary comparison to other charter schools showed that Somerset was below the average. He stated that the information indicated that the Board should feel comfortable giving a directive to Academica to work with the principals to revise the budget to increase salaries.

Principal Kate Lackey addressed the Committee and stated that starting pay two years ago was \$40,000. Last year the starting pay increased to \$40,500; however, because of the salary freeze, new teachers were hired at a higher rate than two year teachers. Principal Lackey stated that she felt that it was necessary to bump the existing teacher pay up to be comparable. She further stated that some faculty members had received Masters or Doctors certificates during the last two years. She would like to be able to make the pay more equitable for all teachers, depending on experience and degrees, while also giving percentage increases and pay for performance increases. Member Harty stated he would like to see the Somerset average salaries more in line with other systems. Principal Esplin stated that the principal cohort would be looking at restructuring pay for performance and percentage raises.

Member Harty stated that, using the information on the salary comparison to other charter schools, he had calculated the average salary for teachers, not including Somerset. Using that information Somerset was just under 5% too low relative to the average. If salaries and wages were increased by 5% it would be \$1.5 million, which he felt that Somerset could afford. Mr. Clayton noted that the averages included Mater Academy; adding that Mater Academy was on the high end of salaries due to Title I funding. Member Harty acknowledged that it would take more in depth analysis; however, he was confident that salary increases were possible.

**4. ANNOUNCEMENTS AND NOTIFICATIONS**

There were no announcements.

**5. MEMBER COMMENT**

There was no member comment.

**6. PUBLIC COMMENT**

There was no public comment.

**7. ADJOURNMENT**

**The meeting was adjourned at 1:00 p.m.**

Approved on: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_ of the Finance Committee of  
Somerset Academy of Las Vegas

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 3b1 – School Financial Performance Number of Enclosures: 1
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<b>SUBJECT: School Financial Performance</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input checked="" type="checkbox"/> Consent Agenda
<input type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Board
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Recommendation:
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Proposed wording for motion/action:
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<b>Consent</b>
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 0 Minutes
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Background: The Finance Committee reviewed the school financial performance during the May 14, 2021 meeting.
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Submitted By: Staff
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# Somerset Academy of Las Vegas

## Financial Update

March 2021



ACADEMICA

## Nevada SPCSA Financial Framework (w/ projections)

### Current Year

Current Ratio	
Current Assets	40,554,517
Current Liabilities	7,055,277
<b>Current Ratio</b>	<b>5.75</b>

Unrestricted Days Cash on Hand	
Unrestricted Cash	23,838,961
Total Expenses (including grants)	72,627,376
Less: Depreciation	4,564,130
Total Cash Expenses	68,063,246
Total Cash Expenses / 365	186,475
<b>Unrestricted Days Cash</b>	<b>127.84</b>

Enrollment Forecast Accuracy	
Actual Avg ADE Enrollment	9,460
Projected Enrollment	9,614
<b>Forecast Accuracy</b>	<b>98.40%</b>

Debt Default	
Debt Default	No
Facility Lease Default	No

Total Margin	
Current Year Net Surplus	6,688,726
Current Year Total Revenues (including grants)	79,316,102
<b>Current Total Margin</b>	<b>8.43%</b>

Total Margin 3 Year	
Surplus Over Last 3 Years	16,844,495
Total Revenues Over Last 3 Years	223,220,254
<b>Current Total Margin</b>	<b>7.55%</b>

Debt to Asset Ratio	
Total Debt (Less: PERS)	141,889,347
Total Assets	163,486,701
<b>Debt to Asset Ratio</b>	<b>86.79%</b>

Cash Flow (including Restricted Cash)	
CY Unrestricted Cash	23,838,961
CY Restricted Cash	14,351,634
CY Total Cash	38,190,595
PY Total Cash	34,035,452
<b>Cash Increase (Decrease)</b>	<b>4,155,143</b>

### Prior Year

Current Ratio	
Current Assets	35,952,324
Current Liabilities	7,133,811
<b>Current Ratio</b>	<b>5.04</b>

Unrestricted Days Cash on Hand	
Unrestricted Cash	23,406,296
Total Expenses (including grants)	68,887,665
Less: Depreciation	3,491,142
Total Cash Expenses	65,396,523
Total Cash Expenses / 365	179,169
<b>Unrestricted Days Cash</b>	<b>130.64</b>

Enrollment Forecast Accuracy	
Actual Avg ADE Enrollment	9,074
Projected Enrollment	9,036
<b>Forecast Accuracy</b>	<b>100.42%</b>

Debt Default	
Debt Default	No
Facility Lease Default	No

Total Margin	
Current Year Net Surplus	7,189,343
Current Year Total Revenues (including grants)	76,077,008
<b>Current Total Margin</b>	<b>9.45%</b>

Total Margin 3 Year	
Surplus Over Last 3 Years	12,113,470
Total Revenues Over Last 3 Years	196,100,693
<b>Current Total Margin</b>	<b>6.18%</b>

Debt to Asset Ratio	
Total Debt (Less: PERS)	109,615,930
Total Assets	127,658,111
<b>Debt to Asset Ratio</b>	<b>85.87%</b>

Cash Flow (including Restricted Cash)	
CY Unrestricted Cash	23,406,296
CY Restricted Cash	10,629,156
CY Total Cash	34,035,452
PY Total Cash	26,747,156
<b>Cash Increase (Decrease)</b>	<b>7,288,296</b>



## Nevada SPCSA Financial Framework (w/ projections) continued...

Cash Flow 3 Years Ago	
Total CY Cash	
Total Cash 3 Years Ago	26,747,156.00
Cash Increase (Decrease)	(26,747,156)

Debt Service Coverage Ratio	
Net Surplus	6,688,726
Plus: Depreciation	3,544,142
Plus: Interest	5,058,129
Plus: Lease Expense	2,338,643
Plus: Debt Issuance Cost	1,019,988
Net Surplus, Net	18,649,628

Annual Principal	3,170,679
Interest Expense	5,058,129
Lease Expense	2,338,642
Total Debt Payments	10,567,450

DSCR	1.765
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Cash Flow 3 Years Ago	
Total CY Cash	34,035,452.00
Total Cash 3 Years Ago	20,881,583.00
Cash Increase (Decrease)	13,153,869

Debt Service Coverage Ratio	
Net Surplus	7,189,343
Plus: Depreciation	3,491,142
Plus: Interest	5,175,002
Plus: Lease Expense	2,598,235
Plus: Debt Issuance Cost	-
Net Surplus, Net	18,453,722

Annual Principal	2,954,806
Interest Expense	5,175,002
Lease Expense	2,598,235
Total Debt Payments	10,728,043

DSCR	1.720
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## Other Key Financial Information

### Average Daily Enrollment

Somerset System	
Projected	9,614.00
Q1	9,364.32
Q2	9,510.85
Q3	9,504.87
Q4	
<b>Avg ADE</b>	<b>9,460.01</b>
ADE to Projected	98.40%

Aliante	
Projected	1,121.00
Q1	1,057.81
Q2	1,102.69
Q3	1,105.76
Q4	
<b>Avg ADE</b>	<b>1,088.75</b>
ADE to Projected	97.12%

Lone Mountain	
Projected	996.00
Q1	975.11
Q2	989.60
Q3	993.69
Q4	
<b>Avg ADE</b>	<b>986.13</b>
ADE to Projected	99.01%

Losee	
Projected	2,153.00
Q1	2,092.22
Q2	2,122.22
Q3	2,122.21
Q4	
<b>Avg ADE</b>	<b>2,112.22</b>
ADE to Projected	98.11%

North Las Vegas	
Projected	1,245.00
Q1	1,174.41
Q2	1,199.32
Q3	1,202.12
Q4	
<b>Avg ADE</b>	<b>1,191.95</b>
ADE to Projected	95.74%

Sky Pointe	
Projected	2,107.00
Q1	2,127.18
Q2	2,142.08
Q3	2,124.64
Q4	
<b>Avg ADE</b>	<b>2,131.30</b>
ADE to Projected	101.15%

Skye Canyon	
Projected	996.00
Q1	988.14
Q2	994.84
Q3	995.45
Q4	
<b>Avg ADE</b>	<b>992.81</b>
ADE to Projected	99.68%

Stephanie	
Projected	996.00
Q1	949.05
Q2	960.10
Q3	961.00
Q4	
<b>Avg ADE</b>	<b>956.72</b>
ADE to Projected	96.06%

Grant and Title Awards	
Title IIA	318,230.15
Title IV- Part A- (Losee)	75,162.05
Title IA- LOSEE	360,056.50
Title IA- NLV	204,432.08
NV ESSER (CARES)	799,479.73
Aliante CSP	494,519.34
Syke Canyon CSP	372,047.58
SPED B	986,212.66
ESSER	463,205.46
AB309 Block Grant	281,666.46
(CTE) State Competitive Gr	80,920.00
(CTE) State Competitive Gr	80,920.00
College and Career Readin	40,407.40
Career and Technical Educ	39,680.59
SWxS Social Workers in Sch	312,800.00
School Facilities Round 2 F	84,309.80
<b>Total</b>	<b>4,994,050</b>

EBIDA	
Net Surplus	7,207,750
Plus: Depreciation	-
Plus: Interest	6,453,375
<b>EBIDA</b>	<b>13,661,125</b>

**Somerset Academy of Las Vegas  
Income Statement Budget vs. Actual  
From July 2020 to March 2021**

	Actual	Budget	Variance
<b>Income</b>			
Distributive School Account (DSA)	\$ 52,529,110	\$ 49,217,070	\$ 3,312,040
State Special Education	2,255,316	2,259,960	(4,644)
Federal Grant	850,710	725,325	125,384
National School Lunch	612,986	1,498,438	(885,452)
Donations from Private Sources	465,973	324,473	141,500
<b>Total - Income</b>	<b>\$ 56,714,094</b>	<b>\$ 54,025,266</b>	<b>\$ 2,688,828</b>
<b>Expense</b>			
Salaries	\$ 20,320,395	\$ 19,181,396	\$ (1,138,999)
Bonus	588,202	528,380	(59,822)
SPED Salaries	1,269,294	2,113,767	844,474
SPED Bonus	30,596	-	(30,596)
<b>Total Salaries and Bonus</b>	<b>22,208,486</b>	<b>21,823,543</b>	<b>(384,943)</b>
Retirement Contributions (PERS)	4,481,217	6,228,836	1,747,618
Employee Taxes and Benefits	3,413,375	3,796,842	383,466
<b>Total Salaries and Benefits</b>	<b>\$ 30,103,079</b>	<b>\$ 31,849,220</b>	<b>\$ 1,746,142</b>
Tuition Reimbursement	\$ 14,100	\$ 49,500	\$ 35,400
Training and Development	41,686	41,250	(436)
Affiliation Fee Training	3,488	259,037	255,549
Consumables	1,105,739	987,650	(118,089)
Supplies	280,803	632,189	351,386
SPED Supplies	26,389	91,620	65,231
Textbooks	85,357	-	(85,357)
SPED Textbooks	133	-	(133)
Technology	9,039	31,296	22,256
SPED - Contracted Services	1,324,967	1,057,556	(267,411)
Substitute Services	194,181	993,263	799,081
Contracted Services - Data Analysis	80,000	-	(80,000)
Athletics	6,231	63,750	57,519
Affiliation Fee Inc	259,362	259,037	(325)
Professional Services	3,962,093	3,680,804	(281,289)
State Administrative Fee	656,614	647,593	(9,021)
Operations	295,645	527,663	232,018
Food Expenditures	393,580	1,456,659	1,063,078
Building Operations and Maintenance	3,430,564	3,641,542	210,979
Utilities	782,654	1,023,750	241,096
<b>Total - Expense</b>	<b>\$ 43,055,706</b>	<b>\$ 47,293,379</b>	<b>\$ 4,237,673</b>
<b>Other Income and Expenses</b>			
Interest Income	2,737	-	(2,737)
Interest Expense	6,453,375	6,453,375	-
<b>Net Income</b>	<b>\$ 7,207,750</b>	<b>\$ 278,512</b>	<b>\$ 6,929,238</b>



# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b2 – Acceptance of Funds for School Based Mental Health Services Grant and Approval of Somerset’s Required 25% Match  
Number of Enclosures: 3

### **SUBJECT: School Based Mental Health Services Grant**

- Action
- Appointments
- Approval
- Consent Agenda
- Information
- Public Hearing
- Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: Somerset Academy has been awarded the School Based Mental Health Services Grant for the Lone Mountain, North Las Vegas, Sky Pointe, and Skye Canyon campuses, in the amount of \$17,000. The award of the grant requires Somerset to match 25%, or \$4250. The Finance Committee is being asked to recommend approval of acceptance of the grant and approval to match 25% of the funds.

Submitted By: Staff

**From:** Patricia Sanborn <[psanborn@doe.nv.gov](mailto:psanborn@doe.nv.gov)>  
**Sent:** Friday, April 9, 2021 11:58 AM  
**To:** Dana Holtz <[Dana.Holtz@sessnv.com](mailto:Dana.Holtz@sessnv.com)>  
**Cc:** Amber Reid <[areid@doe.nv.gov](mailto:areid@doe.nv.gov)>; Christy McGill <[cmcgill@doe.nv.gov](mailto:cmcgill@doe.nv.gov)>  
**Subject:** SBMHS Grant Award and Budget Template

Hello,

Congratulations! Somerset Academy has been awarded **\$17,000** of School Based Mental Health Services Grant funds to support the Recruitment and Retention activities as submitted on your Letter of Intent!

Please see attached pre-formatted Budget Template for the allowable activities to support your program. Certain cells have been locked and will not allow data to be entered. These funds can only be used for the allowable activities. The Read First tab will help guide you in completing your budget.

The budget period will be from the time of the executed subaward through September 29, 2021. Please make every effort to submit the completed budget template as soon as possible in order to expedite the subaward process. Along with the executed subaward you will receive an updated RFF template along with the In-Kind tracking sheet to assist you in tracking the 25% match required of this grant.

If you have any questions, please feel free to contact me.

Thank you,

*Pat Sanborn*

*She/Hers*  
State Coordinator  
School Climate Transformation Project  
Health and Wellness  
Nevada Department of Education  
Office for a Safe and Respectful Learning Environment  
700 E. Fifth St.  
Carson City, NV. 89701  
(775) 684-4033 - desk  
[psanborn@doe.nv.gov](mailto:psanborn@doe.nv.gov)

# Letter of Interest

## School Based Mental Health Services Project

Letter is Due:  
March 1, 2021

Issued by the:

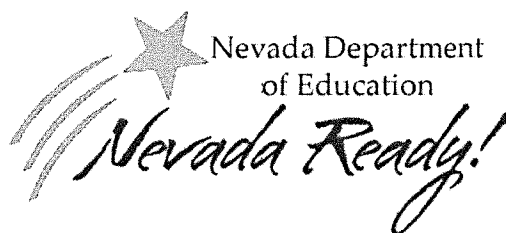
**Federal Funding Period:** October 1,  
2020- September 30, 2025

Nevada Department of Education  
(NDE)  
Office for a Safe and Respectful  
Learning Environment (OSRLE)

**Letter:** Each school district or Charter Authority will submit **ONE** letter on behalf of eligible schools. Letters should be submitted electronically to:

Christy McGill, Director  
cmcgill@doe.nv.gov

Pat Sanborn, Health and Wellness  
Coordinator  
psanborn@doe.nv.gov



**Please address questions to:**

Pat Sanborn, Health and Wellness  
Coordinator  
psanborn@doe.nv.gov

**Restrictions/Conditions:** This letter of interest to participate is open to all Nevada school districts and charter academies that meet the need and capacity qualifications described in section A, B and C. These funds are reserved for very specific work force development strategies and will be allocated until the funding is depleted for that specific year. These funds come with a 25% match requirement. Total funds available are up to \$800,000.00 per year for all awarded LEAs; continuation of any awarded funding remains dependent on the availability of federal grant funding tied to this opportunity.

## OVERVIEW

The purpose of the School-Based Mental Health Services Grants program is to increase the number of qualified mental health service providers that provide school-based mental health services to students in local educational agencies with demonstrated need. To accomplish this goal, two strategies will be emphasized; 1) recruitment and, 2) retention of school-based mental health services professionals (SB-MHSPs) in high need schools. Data will be collected and reported in compliance with the Government Performance Results Act (GPRA) measures, as stated below in Section II.E.

## INSTRUCTIONS AND REQUIREMENTS

### A. Eligible LEAs

This program is open to all Nevada school districts and the Charter Academy that are qualified based upon set criteria.

### B. Use of Funds

The following recruitment and retention activities are allowable for this program:

- 1) Incentives for college-bound student enrollment in dual-enrollment courses through paid tuition and fees for students,
- 2) Student enrollment in dual-credit courses,
- 3) Recruitment and marketing of culturally and ethnically diverse students to school-based mental health careers,
- 4) Stipends for student practicum and clinical internship school placements
- 5) Stipends for supervision by practicing school counselors, school psychologists, and school social workers who provide supervision to practicum students, or to licensed clinicians who provide clinical supervision to licensed master's level mental health providers who are completing an approved clinical internship,
- 6) Student Loan Partial Repayments for school counselors, school psychologists, and school social workers employed in designated LEAs (with minimum time commitments)

### C. Match Requirements

These funds have a federal match requirement of 25%. Match can come from any unmatched state dollars and should be illustrated in detail in your budget and contribute to the overall School Based Mental Health Services Project. Once the budget has been approved and sub-award granted, match will accompany all Request for Funds to NDE. NDE will request documentation of match for reporting purposes.

### D. Use of a Multi-Tiered System of Supports (MTSS)

Research has consistently demonstrated that the use of a multi-tiered system of supports (MTSS) framework results in a more effective implementation of school-based services, from academic supports to behavioral and mental health services. An MTSS approach to coordinated services and supports has also been recognized as a key element in reducing educator burn-out and overwhelm while maximizing efficient use of

what are often limited resources.

As such, awarded districts and charters will be encouraged to ensure that practicum students, clinical interns, and supervisors that are funded by the project have access to trainings on MTSS, which will be provided by OSRLE and our partners at no cost to subgrantees.

#### E. Data Recording and Reporting

In order to support a robust program evaluation and reporting of outcomes under the School Based Mental Health Service Project, OSRLE will expect all grantees to provide data on the following GPRA measures.

- (a) The number of SB-MHSP recruited as a result of the grant
- (b) The number of SB-MHSP retained as a result of the grant
- (c) The reduction in the ratio of students to MH service providers for each LEA with demonstrated need served by the grant
- (d) The increase in the number of SB-MHSP hired annually for each LEA with a demonstrated need served by the grant as compared with the average number of such providers hired in each LEA in the 5 years prior to receiving the grant
- (e) The reduction in the annual attrition rate of SB-MHSP for each LEA with a demonstrated need served by the grant compared with the average attrition rate of such providers in each LEA in the 5 years prior to receiving the grant

This data must be maintained within the provisions of all federal and state laws regarding student information and confidentiality (i.e. FERPA and HIPPA).

#### F. Review Criteria

Funding will be prioritized by need, ability to implement the strategies, ability to provide match, and in accordance with the Ranking Scale.

#### G. Proposed Timeline

Date	Activity
January 5, 2021	NSHE Partner Meeting
January 13, 2021	LEA Information Meeting
January 29, 2021	State Public Charter School Authority Meeting
March 1, 2021	Letter of Interest Due
March 15	Applicants Notified and Subawards Process Begins
October 30, 2021	Fiscal Year 2021 Final Financial Report (FFR) Due to NDE

## LETTER OF INTEREST AND SCOPE OF WORK

### Nevada Local Education Agencies and State Charter School Authority

Please complete this form with information regarding all funding portions your LEA has agreed to perform under the Nevada Department of Education's School Based Mental Health Services grant. This will become part of your packet materials and must provide a general summary of the activities that you plan to perform.

LEA Name: Somerset Academy

Fiscal Year: FY 2020-2021

Contact Name: Dana Holtz

Contact Email: dana.holtz@sessnv.com

Contact Phone: 702-633-5616

School 1: Somerset Academy ~ North Las Vegas (K-8)

School 2: Somerset Academy ~ Lone Mountain (K-8)

School 3: Somerset Academy ~ Sky Pointe (K-12)

School 4: Somerset Academy ~ Skye Canyon (K-8)

School 5:

School 6:

School 7:

### Recruitment Strategies

- No, we **DO NOT** plan to initiate and support **Early Recruitment** activities within our Institution and **WILL NOT** direct funds towards that end.
- Yes, **WE DO** plan to initiate and support **Recruitment activities** within our Institution and will direct funds towards that end.

Under this category activities may include:

Incentives for college-bound student enrollment in dual-enrollment courses through paid tuition and fees for students.

Student enrollment in dual-credit courses,

Recruitment and marketing of culturally and ethnically diverse students to mental health careers,

Other (if needed):

*If you selected YES, please provide a brief summary of the specific Recruitment activities you intend to engage in, as indicated in the attached list of strategies.*

### Retention Strategies

- No, we **DO NOT** plan to initiate and support Retention activities within our Institution and **WILL NOT** direct funds towards that end.
- Yes, **WE DO** plan to initiate and support Retention activities within our Institution and will direct funds towards that end.

Under this category, activities may include:

- Stipends for Practicum and Clinical Internship Supervision
- Student Loan Partial Repayments for school counselors, school psychologists, and school social workers employed in designated LEAs (with minimum time commitments)
- Other (if needed)

*If you selected YES, please provide a brief summary of the specific Retention activities you intend to engage in, as indicated in the attached list of strategies.*

Please see attached ~ Formatting would not work correctly



**Agreement to Collect Data**

In order to meet federal requirements for the reporting of outcomes under the School Based Mental Health Service Project, all participants need to track the below data that is relevant to their strategies.

- (a) The number of SB-MHSP recruited as a result of the grant
- (b) The number of SB-MHSP retained as a result of the grant
- (c) The reduction in the ratio of students to MH service providers for each LEA with demonstrated need served by the grant
- (d) The increase in the number of SB-MHSP hired annually for each LEA with a demonstrated need served by the grant as compared with the average number of such providers hired in each LEA in the 5 years prior to receiving the grant.
- (e) The reduction in the annual attrition rate of SB-MHSP for each LEA with a demonstrated need served by the grant compared with the average attrition rate of such providers in each LEA in the 5 years prior to receiving the grant

Yes, we Somerset Academy plan to work with OSRLE to meet these data requirements.

**Agreement to Collect and Provide Match**

In order to meet federal requirements for the reporting of match under the School Based Mental Health Service Project, all participants need to show in their budget the sources of their 25% match, track that match and report it to NDE along with all RFFs.

Yes, we Somerset Academy plan to work with OSRLE to meet the 25% match requirements.

**Sign by Completing the Information Below:**

Christina Threeton

March 1, 2021

Signature of Authorized Representative

Date

Christina Threeton

Name of Authorized Representative

Christina.threeton@somersetnv.org

E-mail for Authorized Representative

## **SCOPE OF WORK FOR SCHOOL BASED MENTAL HEALTH SERVICES GRANT SUBAWARDS**

The purpose of the School-Based Mental Health Services Grants program is to increase the number of qualified mental health service providers that provide school-based mental health services to students in local educational agencies with demonstrated need. To accomplish this goal, two strategies will be emphasized; 1) recruitment and, 2) retention of school based mental health services professionals (SB-MHSPs) in high need schools. Data will be collected and reported in compliance with the Government Performance Results Act (GPRA) measures, as stated below in Section II.E.

### **DELIVERABLES – RECRUITMENT**

For each Recruitment activity that the applicant has listed in their initial letter of interest, a detailed explanation in the budget narrative is required in order to receive reimbursement of funds.

- 1) student dual enrollment - tuition & fees
- 2) dual enrollment: incentives/ transportation
- 3) recruitment & marketing: to diverse students
- 4) stipends for supervision of practicum students
- 5) stipend for practicum students
- 6) relocation bonus
- 7) signing bonus (W/3 yr commitment)
- 8) licensing exam fee
- 9) licensing fee (social work)
- 10) licensing fee (NDE)

### **DELIVERABLES – RETENTION**

For each Retention activity that the applicant has listed in their initial letter of interest, a detailed explanation in the budget narrative is required in order to receive reimbursement of funds.

- 1) stipends for clinical supervision
- 2) stipend for clinical interns
- 3) student loan partial rep-payments
- 4) professional development (CEUs)
- 5) membership dues (prof assoc)
- 6) conference dues/fees
- 7) clinical licensing exam

### **DELIVERABLES - MATCH**

- 1) These funds have a federal match requirement of 25%. Match can come from any unmatched state dollars and should be illustrated in detail in your budget and contribute to the overall School Based Mental Health Services Project.
- 2) Match will accompany all Request for Funds to NDE. NDE will request documentation of match for reporting purposes.

## **DELIVERABLES – DATA COLLECTION AND REPORTING**

In order to support a robust program evaluation and reporting of outcomes under the School Based Mental Health Service Project, all grantees will need to provide data on the following GPRA measures. Each recipient will be required to submit a monthly report on a pre-designated Data Collection form, which will be created by the Office for a Safe and Respectful Learning Environment.

- (a) The number of SB-MHSP recruited as a result of the grant
- (b) The number of SB-MHSP retained as a result of the grant
- (c) The reduction in the ratio of students to MH service providers for each LEA with demonstrated need served by the grant
- (d) The increase in the number of SB-MHSP hired annually for each LEA with a demonstrated need served by the grant as compared with the average number of such providers hired in each LEA in the 5 years prior to receiving the grant
- (e) The reduction in the annual attrition rate of SB-MHSP for each LEA with a demonstrated need served by the grant compared with the average attrition rate of such providers in each LEA in the 5 years prior to receiving the grant

Additional data and narrative may be requested for the Interim and Annual Performance Reports, generally due by the end of April for the October 1 – March 31 reporting period, and annually for the April 1 – September 30 reporting period.

This data must be maintained within the provisions of all federal and state laws regarding student information and confidentiality (i.e. FERPA and HIPPA).

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b3 – Approval of the Recommended Janitorial Vendor for the Aliante, Lone Mountain, Losee, North Las Vegas, Skye Canyon, and Stephanie Campuses  
Number of Enclosures: 2

### **SUBJECT: Janitorial Vendor**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: Janitorial vendor bids and rubric were presented to the Finance Committee and are included with the support materials. **The Finance Committee recommends approval of Brilliant as the vendor for Aliante, Lone Mountain, Losee, Skye Canyon, and Stephanie; and ABM for North Las Vegas.**

Submitted By: Staff

# Somerset Academy of Las Vegas

## Janitorial Services Bid Process Summary

### Objectives:

To secure quality bids via the public bid process by providing thorough specifications of services to the interested bidders.

To concisely and accurately present results of the bidding process; including management's recommendation as well as a staff's recommendation from the School Administration

To support the Board of Directors in concluding this process by their selecting of a provider for each school.

### Process Description:

As of October 2020 the six schools listed began a contract with Magic Brite janitorial, due in large part to the attractive savings. Magic Brite had performance up and downs and it became necessary to remove them from the schools at different times over the last 3-4 months. All of the campuses had to go to a month to month agreement; Brilliant was selected by most campuses due to the performance that Sky Pointe was receiving under their new contract with Brilliant. North Las Vegas chose ABM as a monthly provider because ABM was able to restore the same crew that the Administration of that campus was familiar with and approved of their previous performance.

All six campuses below request that they keep their current provider as specified. The following sheet provides the financial comparison for all six bidding companies.

### Recommendations: Approve as presented below; based on staff preference.

<u>School /Size Sq. Ft.</u>	<u>Provider/Price SQ FT</u>	<u>Monthly</u>	<u>Annual</u>	<u>Current Budget</u>
<b>Aliante</b>	<b>Brilliant</b>	\$7,942	\$95,299	\$103,220
70,142	.113			
<b>Lone Mountain</b>	<b>Brilliant</b>	\$6,349	\$76,192	\$82,537
56,215	.113			
<b>Losee</b>	<b>Brilliant</b>	\$16,655	\$199,863	\$216,619
149,490	.106			
<b>North Las Vegas</b>	<b>ABM</b>	\$6,879	\$82,548	\$90,402
62,540	.111			
<b>Skye Canyon</b>	<b>Brilliant</b>	\$6,155	\$73,860	\$80,015
54,191	.114			
<b>Stephanie</b>	<b>Brilliant</b>	\$6,170	\$74,040	\$80,210
55,000	.112			

# Academica Nevada Bidding Rubric

Scope: Janitorial Service

School: **Somerset Academy Aliante Campus**

Company	Base Pricing	
	Monthly	Annual
JaniCrew	\$7,014	\$84,168
ABM	\$7,224	\$86,688
<b>Brilliant</b>	<b>\$7,942</b>	<b>\$95,299</b>
Marsden	\$8,064	\$96,768
HES	\$8,207	\$98,484
Nellis	\$11,755	\$141,060

School: **Somerset Academy NLV Campus**

Company	Base Pricing	
	Monthly	Annual
JaniCrew	\$6,254	\$75,048
HES	\$6,565	\$78,780
<b>ABM</b>	<b>\$6,879</b>	<b>\$82,548</b>
Brilliant	\$6,954	\$83,448
Marsden	\$7,291	\$87,492
Nellis	\$10,747	\$128,964

School: **Somerset Academy Lone Mtn. Campus**

Company	Base Pricing	
	Monthly	Annual
JaniCrew	\$5,622	\$67,464
ABM	\$5,777	\$69,324
<b>Brilliant</b>	<b>\$6,349</b>	<b>\$76,192</b>
Marsden	\$6,445	\$77,340
HES	\$6,565	\$78,780
Nellis	\$9,404	\$112,848

School: **Somerset Academy Skye Canyon Campus**

Company	Base Pricing	
	Monthly	Annual
JaniCrew	\$5,419	\$65,028
ABM	\$5,777	\$69,324
<b>Brilliant</b>	<b>\$6,155</b>	<b>\$73,860</b>
Marsden	\$6,229	\$74,748
HES	\$6,565	\$78,780
Nellis	\$9,068	\$108,816

School: **Somerset Academy Losee Campus**

Company	Base Pricing	
	Monthly	Annual
HES	\$14,772	\$177,264
JaniCrew	\$14,949	\$179,388
ABM	\$15,891	\$190,692
<b>Brilliant</b>	<b>\$16,655</b>	<b>\$199,863</b>
Marsden	\$17,073	\$204,876
Nellis	\$25,525	\$306,300

School: **Somerset Academy Stephanie Campus**

Company	Base Pricing	
	Monthly	Annual
JaniCrew	\$5,500	\$66,000
ABM	\$5,777	\$69,324
<b>Brilliant</b>	<b>\$6,170</b>	<b>\$74,040</b>
Marsden	\$6,184	\$74,208
HES	\$6,565	\$78,780
Nellis	\$9,404	\$112,848

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b4 – Approval of the Recommended Vendor for Seal Coat  
Projects at the Sky Pointe and North Las Vegas Campuses  
Number of Enclosures: 1

### **SUBJECT: Seal Coat Vendor**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: Seal coat vendor bids and rubric were presented to the Finance Committee and are included with the support materials. **The Finance Committee recommends approval of J and J as the seal coat vendor.**

Submitted By: Staff

Somerset Academy of Las Vegas

Asphalt Seal Coat Projects

Sky Pointe – Playground, Parking Lot and Somerset Eagle Way (Access to Elkhorn).

North Las Vegas – Playground and Court areas

Background:

Both of these projects were deferred by the board 12 months ago, due to the unknown impact of the pandemic. With that time, we also looked into the boundaries in which Somerset is responsible for at both locations. We have confirmed that Sky Pointe is responsible for Somerset Eagle Way. We have confirmed that North Las Vegas is not responsible to seal their parking lot; only the fenced in area of playground and sports courts. The commercial district, which Somerset contributes their share of the operating expenses, is responsible for the parking lot and drive lanes.

Recommendation:

**We are asking that the committee recommend board approval of J and J Asphalt for both Campuses at a total of \$42,300.**

As the second lowest bidder we believe J and J to have the most complete and highest quality bid with the least exclusions.

	Both Campuses
Affordable Striping	\$ 36,185.50
J&J	\$ 42,300.00
Stripe-A-Lot	\$ 42,377.00
American Pavement	\$ 47,183.50



# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

(702) 361-2914 Fax#(702) 361-2823

Quote Number:  
63496

Quote Date:  
May 11, 2021

Nevada Contractors License #27081A Bid Limit: Unlimited

Quoted to: *Somerset Academy*  
 6630 Surrey St  
 Las Vegas, NV 89119

*updated and combined*

**Job Name:**  
 Attn: Gil  
 NLV & Sky Pointe Campus  
 385 W Centennial Pkwy/7038 Sky Pointe  
 Dr.

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Payment Terms	Sales Rep	Page
S5642	Jun 10, 2021	Net 30 Days	09	1

Quantity	Description	Unit Price	Extension
	NLV CAMPUS (Playgrounds Only)		
29,050.00	Clean asphalt of dirt and debris. Seal asphalt with two coats "Overkote" mineral filled asphalt emulsion.		4,500.00
5,810.00	Power clean with compressed air or high power asphalt blowers and seal cracks 1/4" or larger with hot rubber crack sealant (alligatored areas not included)		1,800.00
1.00	Re-stripe play grounds as existing		2,500.00
	SKY POINTE CAMPUS (Includes NE Drive)		
218,230.0	Clean asphalt of dirt and debris. Seal asphalt with two coats "Overkote" mineral filled asphalt emulsion.		24,500.00
9,210.00	Power clean with compressed air or high power asphalt blowers and seal cracks 1/4" or larger with hot rubber crack sealant (alligatored areas not included)		2,500.00
9,360.00	Re-stripe NE Drive & Parking lots as existing		2,900.00
		<b>Total</b>	<b>Continued</b>

Payment to be made as follows: NET 30 DAYS

*A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.*

EXCLUSIONS: Oil spots will be cleaned, burned, scraped, etc. to try to get seal to adhere, but because of the nature of oil spots the seal may not adhere permanently. There will be no warranties written or implied Cracks will be cleaned by air and/or broom and sealed. Because of the nature of cracks they may re-appear, some immediately. Rock larger than 1 C.Y. which requires removal other than normal excavation methods which impedes and invades any excavation or trench, and requires special equipment and/or construction methods to continue. Surveying and engineering, soils & compaction testing, utility re-routes, permits.

GENERAL CONDITIONS: J & J Enterprises, Inc. shall not be responsible or liable for any damage to any underground: structure, conduit, pipe, wire, culvert, or any non-visible property which is not accurately o by the owner thereof. The scope of work shall be restricted to the quantities for labor, materials, and other such items specifically described in our bid/proposal. Any changes subsequent to our bid/proposal, shall be "change order" form resulting in an additional charge or credit to the owner.

Customer Signature \_\_\_\_\_

Date \_\_\_\_\_

P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

(702) 361-2914 Fax#(702) 361-2823

Nevada Contractors License #27081A Bid Limit: Unlimited

Quote Number:  
63496

Quote Date:  
May 11, 2021

Quoted to: *Somerset Academy*  
 6630 Surrey St  
 Las Vegas, NV 89119

Job Name:  
 Attn: Gil  
 NLV & Sky Pointe Campus  
 385 W Centennial Pkwy/7038 Sky Pointe  
 Dr.

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Payment Terms	Sales Rep	Page
S5642	Jun 10, 2021	Net 30 Days	09	2

Quantity	Description	Unit Price	Extension
1.00	Re-stripe play grounds as existing  For questions regarding this quote, please contact Steve Salmon at 702-525-0091.  Acceptance of this quote is also acceptance of J&J Enterprises terms and conditions as detailed in the attached Exclusions, Disclaimers and Conditions document		3,500.00
<b>Total</b>			<b>42,200.00</b>

Payment to be made as follows: NET 30 DAYS

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GENERAL CONDITIONS: J & J Enterprises, Inc. shall not be responsible or liable for any damage to any underground structure, conduit, pipe, wire, culvert, or any non-visible property which is not accurately owned by the owner thereof. The scope of work shall be restricted to the quantities for labor, materials, and other such items specifically described in our bid/proposal. Any changes subsequent to our bid/proposal, shall be "change order" form resulting in an additional charge or credit to the owner.

Customer Signature \_\_\_\_\_

Date \_\_\_\_\_

P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

Quote Number:  
62937

Quote Date:  
Mar 23, 2021

(702) 361-2914 Fax#(702) 361-2823

Nevada Contractors License #27081A Bid Limit: Unlimited

**Quoted to: Somerset Academy**  
**6630 Surrey St**  
**Las Vegas, NV 89119**

**Job Name:**  
**Attn.: Gil**  
**Somerset-NLV Campus-Playground**  
**385 W Centennial Pkwy.**

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Apr 22, 2021	Net 30	09 Steven D. Salmon	1

Quantity	Description	Unit Price	Extension
29,050.00	Playground Area - Seal Coat Clean asphalt of dirt and debris. Seal asphalt with two coats "Overkote" mineral filled asphalt emulsion.		4,065.00
5,810.00	Power clean with compressed air or high power asphalt blowers and seal cracks ¼" or larger with hot rubber crack sealant (alligatored areas not included)		1,450.00
	Restripe the following (as existing) 1 Coat		
2.00	Basketball		600.00
2.00	Tetherball		150.00
8.00	4 Square		600.00

Payment to be made as follows: NET 30 DAYS

A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs, court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.

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Customer Signature \_\_\_\_\_ Date \_\_\_\_\_ P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**

**5920 W. Cougar Ave.**

**Las Vegas, NV 89139**

**(702) 361-2914 Fax#(702) 361-2823**

Quote Number:  
62937

Quote Date:  
Mar 23, 2021

Nevada Contractors License #27081A Bid Limit: Unlimited

**Quoted to: Somerset Academy**  
6630 Surrey St  
Las Vegas, NV 89119

**Job Name:**  
Attn.: Gil  
Somerset-NLV Campus-Playground  
385 W Centennial Pkwy.

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Apr 22, 2021	Net 30	09 Steven D. Salmon	2

Quantity	Description	Unit Price	Extension
6.00	Hopscotch		900.00
1.00	US Map		1,200.00
8.00	Line up Dots		210.00
	Kinder - Lot		
2.00	4 Square		150.00
6.00	Hopscotch		900.00
1.00	Dodgeball		100.00
1.00	Systems		300.00
	For questions regarding this quote, please contact Steve Salmon at 702-525-0091.		
		<b>Total</b>	<b>Continued</b>

Payment to be made as follows: NET 30 DAYS

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Customer Signature \_\_\_\_\_ Date \_\_\_\_\_ P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**

**5920 W. Cougar Ave.**

**Las Vegas, NV 89139**

**(702) 361-2914 Fax#(702) 361-2823**

Nevada Contractors License #27081A Bid Limit: Unlimited

Quote Number:  
62937

Quote Date:  
Mar 23, 2021

**Quoted to: Somerset Academy**

6630 Surrey St

Las Vegas, NV 89119

**Job Name:**

Attn.: Gil

Somerset-NLV Campus-Playground

385 W Centennial Pkwy.

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Apr 22, 2021	Net 30	09 Steven D. Salmon	3

Quantity	Description	Unit Price	Extension
	Acceptance of this quote is also acceptance of J&J Enterprises terms and conditions as detailed in the attached Exclusions, Disclaimers and Conditions document		
Payment to be made as follows: NET 30 DAYS <small>A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.</small>		<b>Total</b>	<b>10,625.00</b>

EXCLUSIONS: Oil spots will be cleaned, burned, scraped, etc. to try to get seal to adhere, but because of the nature of oil spots the seal may not adhere permanently. There will be no warranties written or implied by the owner thereof. The scope of work shall be restricted to the quantities for labor, materials, and other such items specifically described in our bid/proposal. Any changes subsequent to our bid/proposal, shall be "change order" form resulting in an additional charge or credit to the owner.

GENERAL CONDITIONS: J & J Enterprises, Inc. shall not be responsible or liable for any damage to any underground structure, conduit, pipe, wire, culvert, or any non-visible property which is not accurately shown by the owner thereof. The scope of work shall be restricted to the quantities for labor, materials, and other such items specifically described in our bid/proposal. Any changes subsequent to our bid/proposal, shall be "change order" form resulting in an additional charge or credit to the owner.

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_ P.O.# \_\_\_\_\_ **45**

# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

Quote Number:  
59882

Quote Date:  
May 20, 2020

(702) 361-2914 Fax#(702) 361-2823

Nevada Contractors License #27081A Bid Limit: Unlimited

**Quoted to: Somerset Academy**  
**6630 Surrey St**  
**Las Vegas, NV 89119**

**Job Name:**  
**Attn: Todd**  
**Somerset Sky Point**  
**7038 Sky Pointe Drive**

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Jun 19, 2020	Net 30	09 Steven D. Salmon	1

Quantity	Description	Unit Price	Extension
201,910.00	Clean asphalt of dirt and debris. Seal asphalt with two coats "Overkote" mineral filled asphalt emulsion.		22,145.00
9,210.00	Power clean with compressed air or high power asphalt blowers and seal cracks 1/4" or larger with hot rubber crack sealant (alligatored areas not included)		2,300.00
9,360.00	Re-Stripe parking lot layout with one coat white traffic paint.		1,870.00
10.00	Re-Stripe disabled stall logo		250.00
2,330.00	Re-Stripe curbs red in fire lane and stencil 4" no parking fire lane		1,165.00
44.00	Re-Stripe directional arrow (White)		660.00
150.00	Re-Stripe 12" Stencils		1,500.00
2.00	Re-Stripe 24" Stencils		30.00
8.00	Re-Stripe stop bar (White)		80.00
12.00	Re-Stripe yellow bollard		

Payment to be made as follows: NET 30 DAYS

*A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.*

**Total**

**Continued**

**EXCLUSIONS:** Oil spots will be cleaned, burned, scraped, etc. to try to get seal to adhere, but because of the nature of oil spots the seal may not adhere permanently. There will be no warranties written or implied. Cracks will be cleaned by air and/or broom and sealed. Because of the nature of cracks they may re-appear, some immediately. Rock larger than 1 C.Y. which requires removal other than normal excavation methods which impedes and invades any excavation or trench, and requires special equipment and/or construction methods to continue. Surveying and engineering, soils & compaction testing, utility re-routes, permits.

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Customer Signature \_\_\_\_\_

Date \_\_\_\_\_

P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

Quote Number:  
59882

Quote Date:  
May 20, 2020

(702) 361-2914 Fax#(702) 361-2823

Nevada Contractors License #27081A Bid Limit: Unlimited

**Quoted to: Somerset Academy**  
**6630 Surrey St**  
**Las Vegas, NV 89119**

**Job Name:**  
**Attn: Todd**  
**Somerset Sky Point**  
**7038 Sky Pointe Drive**

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Jun 19, 2020	Net 30	09 Steven D. Salmon	2

Quantity	Description	Unit Price	Extension
1.00	Re-Stripe basketball courts		180.00
2.00	Re-Stripe tetherball courts		250.00
2.00	Re-Stripe 4-square game		150.00
1.00	Re-Stripe US Map		150.00
15.00	Re-Stripe 12" line up dots		800.00
3.00	Re-Stripe 4-square game		90.00
1.00	Re-Stripe hopscotch game		225.00
2.00	Re-Stripe large circle game		75.00
6.00	Re-Stripe kinder game systems		200.00
	NE Drive		1,800.00
16,320.00	Clean asphalt of dirt and debris. Seal asphalt with two coats "Overkote" mineral filled asphalt emulsion.		
			1,795.00
800.00	Re-Paint curbs red in fire lane and stencil 4" No Parking Fire lane.		
		<b>Total</b>	<b>Continued</b>

Payment to be made as follows: NET 30 DAYS

*A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs, court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.*

**EXCLUSIONS:** Oil spots will be cleaned, burned, scraped, etc. to try to get seal to adhere, but because of the nature of oil spots the seal may not adhere permanently. There will be no warranties written or implied. Cracks will be cleaned by air and/or broom and sealed. Because of the nature of cracks they may re-appear, some immediately. Rock larger than 1 C.Y. which requires removal other than normal excavation methods which impedes and invades any excavation or trench, and requires special equipment and/or construction methods to continue. Surveying and engineering, soils & compaction testing, utility re-routes, permits.

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Customer Signature \_\_\_\_\_ Date \_\_\_\_\_ P.O.# \_\_\_\_\_

# Quotation

**J & J Enterprises Services, Inc**  
**5920 W. Cougar Ave.**  
**Las Vegas, NV 89139**

Quote Number:  
59882

Quote Date:  
May 20, 2020

(702) 361-2914 Fax#(702) 361-2823

Nevada Contractors License #27081A Bid Limit: Unlimited

**Quoted to: Somerset Academy**  
**6630 Surrey St**  
**Las Vegas, NV 89119**

**Job Name:**  
**Attn: Todd**  
**Somerset Sky Point**  
**7038 Sky Pointe Drive**

Ph # 702-998-0500

Fax# 702-998-0503

Customer ID	Good Thru	Terms	Sales Rep	Page
S5642	Jun 19, 2020	Net 30	09 Steven D. Salmon	3

Quantity	Description	Unit Price	Extension
21.00	Re-stripe directional arrows (White)		360.00
580.00	Re-stripe 4" painted lane line.		420.00
2.00	Re-stripe 24" stencils (Do Not Block)		175.00
	For questions regarding this quote, please contact Steve Salmon at 702-525-0091.		80.00
	Acceptance of this quote is also acceptance of J&J Enterprises terms and conditions as detailed in the attached Exclusions, Disclaimers and Conditions document		
Payment to be made as follows: NET 30 DAYS <i>A charge of 1.5% per month will be charged on all delinquent accounts. Collection costs court costs and attorney fees will be charged if necessary to collect this invoice. The above specifications and conditions are satisfactory and hereby accepted. You authorized to do the work as specified. Payment will be made as outlined above.</i>		<b>Total</b>	<b>36,750.00</b>

EXCLUSIONS: Oil spots will be cleaned, burned, scraped, etc. to try to get seal to adhere, but because of the nature of oil spots the seal may not adhere permanently. There will be no warranties written or implied by the owner thereof. Cracks will be cleaned by air and/or broom and sealed. Because of the nature of cracks they may re-appear, some immediately. Rock larger than 1 C.Y. which requires removal other than normal excavation methods which impedes and invades any excavation or trench, and requires special equipment and/or construction methods to continue. Surveying and engineering, soils & compaction testing, utility re-routes, permits.

GENERAL CONDITIONS: J & J Enterprises, Inc. shall not be responsible or liable for any damage to any underground structure, conduit, pipe, wire, culvert, or any non-visible property which is not accurately owned by the owner thereof. The scope of work shall be restricted to the quantities for labor, materials, and other such items specifically described in our bid/proposal. Any changes subsequent to our bid/proposal, shall be "change order" form resulting in an additional charge or credit to the owner.

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_ P.O.# \_\_\_\_\_ **48**





4440 E Alexander Rd, Ste A  
Las Vegas, NV 89115

T 702-222-9009  
F 702-248-9605  
License #67803, \$245,000 Limit

**ESTIMATE**

DATE	4/1/2021
ESTIMATE#	20100-6313
SALES REP	JM

**SUBMITTED TO:**  
Academica Nevada  
6630 Surrey St.  
Las Vegas, NV 89119

**JOB NAME/LOCATION:**  
Somerset NLV  
385 W. Centennial Pkwy.  
Cross Streets: Commerce St.  
GATE CODE: YES - MEET CUSTOMER

Description	Qty	Rate	Unit	Total
<b>NOTES:</b>				
1.) This bid is based off ONE (1) Mobilization. If additional Mobilizations are required they are subject to an additional charge of \$250 per occurrence.				
2.) SEE ATTACHED MAP for JOBSITE				
3.) This estimate EXCLUDES Map Under Canopy				
4.) Jobsite Located on Northwest part of town				
<b>ASPHALT MAINTENANCE:</b>				
Clean and Seal Cracks 1/4" and Wider with Hot Rubberized Crack Sealant. Excludes alligatored areas, surface cracks and asphalt to concrete joint unless specified.	3,410	0.50	LF	1,705.00
Broom and Blow Asphalt Surface Clean, Apply TWO (2) Coats of Emulsified Sealcoat	30,300	0.12	SQFT	3,636.00
<b>ASPHALT STRIPING:</b>				
Repaint Existing 4" Pavement Markings, White	1,150	0.25	LF	287.50
Paint 6' Straight Arrow Stencils White	4	20.00	EA	80.00
Restripe 4" Full Basketball Court in White	2	650.00	EA	1,300.00
Restripe 4" Four Square in White	8	40.00	EA	320.00
Paint 12" "DROP OFF LANE" Stencils White	2	20.00	EA	40.00
Paint 4" Tetherball Court in White	2	60.00	EA	120.00
Paint 12" Solid Circles Yellow	18	5.00	EA	90.00
Restripe 4" Hopscotch in White	6	60.00	EA	360.00
Paint 12" Numbers Stencils (#1-9) White	36	2.00	EA	72.00
Paint Curbs Yellow	30	0.50	LF	15.00
Paint Curbs Green	30	0.50	LF	15.00
Paint Curb Pink	30	0.50	LF	15.00
Paint Curbs Blue	30	0.50	LF	15.00
Paint Curbs Orange	30	0.50	LF	15.00
Paint 12" Stop Bar Yellow	20	1.00	LF	20.00
Paint 12" Stop Bar Green	20	1.00	LF	20.00
Paint 12" Stop Bar Pink	20	1.00	LF	20.00
Paint 12" Stop Bar Blue	20	1.00	LF	20.00

**Total**

ACCEPTANCE: The price, terms and conditions are hereby accepted and agreed to.

SIGNATURE \_\_\_\_\_

PRINTED NAME \_\_\_\_\_

DATE \_\_\_\_ / \_\_\_\_ / \_\_\_\_



4440 E Alexander Rd, Ste A  
Las Vegas, NV 89115

T 702-222-9009  
F 702-248-9605  
License #67803, \$245,000 Limit

**ESTIMATE**

DATE	4/1/2021
ESTIMATE#	20100-6313
SALES REP	JM

**SUBMITTED TO:**  
Academica Nevada  
6630 Surrey St.  
Las Vegas, NV 89119

**JOB NAME/LOCATION:**  
Somerset NLV  
385 W. Centennial Pkwy.  
Cross Streets: Commerce St.  
GATE CODE: YES - MEET CUSTOMER

Description	Qty	Rate	Unit	Total
Paint 12" Stop Bar Orange	20	1.00	LF	20.00
<b>SEALCOAT &amp; CRACKFILL NOTES:</b> 1. Estimate is based upon current market price for materials. Due to unstable oil prices, estimate subject to change if not accepted and work started within 30 days. 2. Oil spots to be treated, but due to oil in asphalt, seal may not bond in those areas. 3. Tire turning marks are normal on newly applied sealcoat. 4. New surface to remain tender for a few weeks and during hot temperatures. 5. Affordable Striping & Sealing, LLC is not responsible for damage to finished surface by garbage or delivery trucks, landscapers, or human/vehicle/animal tracking of fresh materials. 6. Crackfilling does not imply total crack elimination. Estimate excludes application of crackfill material to alligatored areas.				
<b>Total</b>				<b>\$8,185.50</b>

**TERMS & CONDITIONS:**

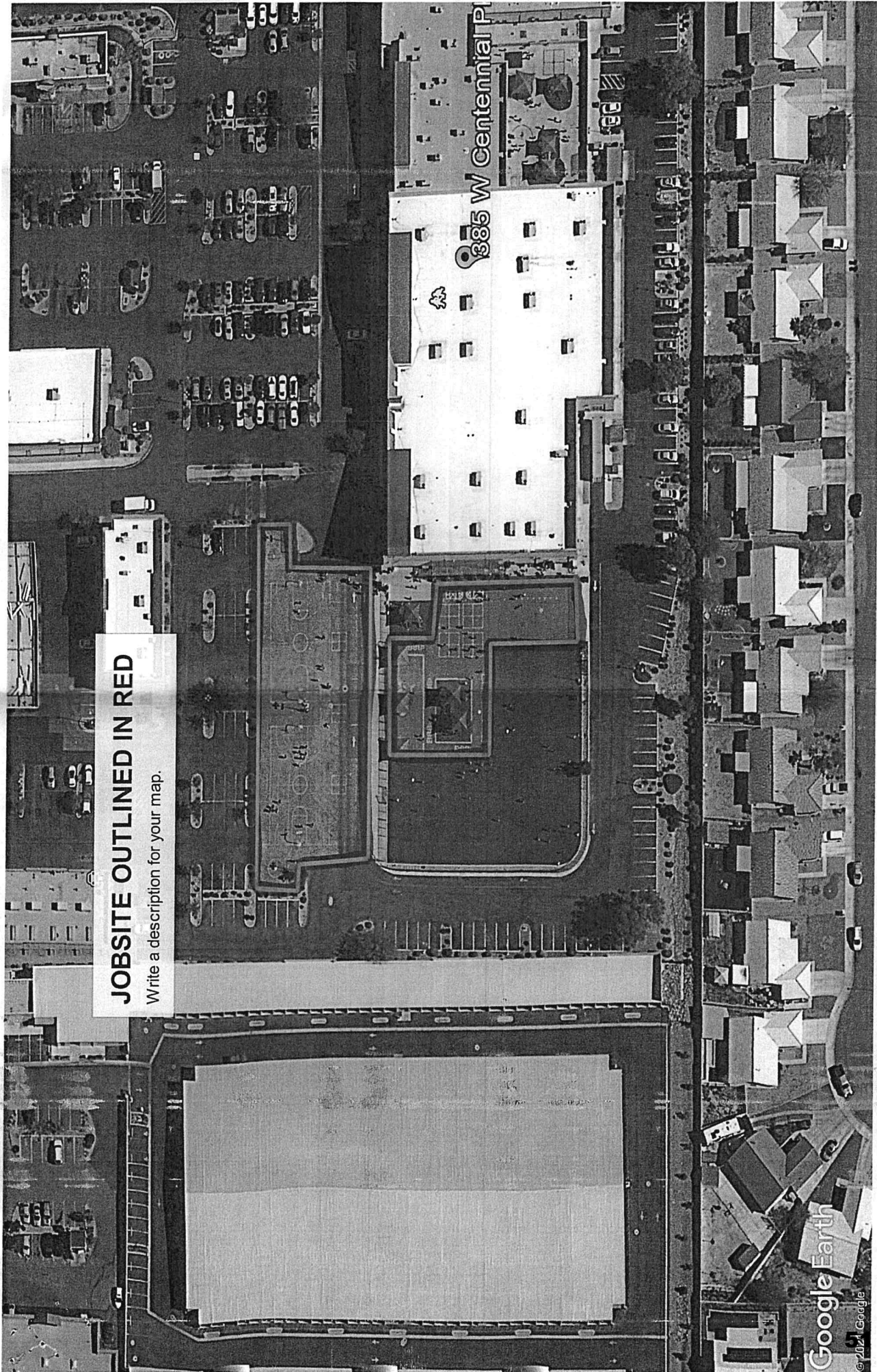
Estimate only includes items specifically listed. Estimate is valid for 30 days. Work cannot be scheduled until written acceptance has received. Weather may cause a delay in job scheduling or completion. Affordable Striping & Sealing agrees to furnish all materials, labor, tools, equipment, supervision and supplies for the completion, in good workmanlike manner, of the work detailed. Payment due within 5 days of job completion. A service charge of 3% will be applied to delinquent accounts.

**ACCEPTANCE:** The price, terms and conditions are hereby accepted and agreed to:

SIGNATURE \_\_\_\_\_

PRINTED NAME \_\_\_\_\_

DATE \_\_\_\_/\_\_\_\_/\_\_\_\_



**JOBSITE OUTLINED IN RED**

Write a description for your map.

Google Earth

©2021 Google



4440 E Alexander Rd, Ste A  
Las Vegas, NV 89115

T 702-222-9009  
F 702-248-9605  
License #67803, \$245,000 Limit

**ESTIMATE**

DATE	4/14/2021
ESTIMATE#	20100-6293
SALES REP	JM

SUBMITTED TO:  
Academica Nevada  
6630 Surrey St.  
Las Vegas, NV 89119

**E-MAILED MAY 05 2021**

JOB NAME/LOCATION:  
Somerset Academy Sky Pointe  
7058 Sky Point Dr.  
Cross Streets: W. Elkhorn Rd.  
GATE CODE: YES - OPEN DURING THE DAY

Description	Qty	Rate	Unit	Total
<b>NOTES:</b>				
1.) This bid is based off FIVE (5) Mobilizations. If additional Mobilizations are required they are subject to an additional charge of \$250 per occurrence.				
2.) This estimate EXCLUDES Painting Curbs (Just Done & Look Good)				
3.) Jobsite Located on Northwest part of town				
4.) SEE ATTACHED MAP for JOBSITE				
6.) Exclude Painting American Map				
<b>ASPHALT MAINTENANCE:</b>				
Apply Oil Spot Treatment	1	50.00	LS	50.00
Clean and Seal Cracks 1/4" and Wider with Hot Rubberized Crack Sealant. Excludes alligatored areas, surface cracks and asphalt to concrete joint unless specified.	2,795	0.50	LF	1,397.50
Broom and Blow Asphalt Surface Clean, Apply TWO (2) Coats of Emulsified Sealcoat	209,110	0.095	SQFT	19,865.45
<b>ASPHALT STRIPING:</b>				
Repaint Existing 4" Pavement Markings, White	9,745	0.24	LF	2,338.80
Repaint Existing 4" Pavement Markings, Yellow	530	0.24	LF	127.20
Paint Handicap Stencils White	10	25.00	EA	250.00
Paint 6" Straight Arrow Stencils White	20	20.00	EA	400.00
Paint Fire Hydrant Markings Red	5	20.00	EA	100.00
Paint 12" Number Stencils (1-150) White	299	1.25	EA	373.75
Paint 24" Number Stencils (1-12) Yellow	30	2.50	EA	75.00
Paint 4" Red Line	40	0.24	LF	9.60
Paint 24" "NO PARKING" Stencils Red	2	40.00	EA	80.00
Install Blue Reflectors	5	6.00	EA	30.00
Paint 12" "Loading Zone/Unloading Zone" Stencils White	3	30.00	EA	90.00
Paint 12" "VISITOR" Stencils White	3	20.00	EA	60.00
Paint Large Right Turn Arrow Stencil White	1	35.00	EA	35.00
Paint Large Left Turn Arrow Stencils White	4	35.00	EA	140.00
Paint Large Left/Right Combo Arrow Stencil White	1	45.00	EA	45.00

*MS 5/5/21*

**Total**

ACCEPTANCE: The price, terms and conditions are hereby accepted and agreed to.

SIGNATURE \_\_\_\_\_

PRINTED NAME \_\_\_\_\_

DATE \_\_\_\_/\_\_\_\_/\_\_\_\_



4444 E Alexander Rd, Ste A  
Las Vegas, NV 89115

T 702-222-9009  
F 702-248-9605  
License #67803, \$245,000 Limit

**ESTIMATE**

DATE	4/14/2021
ESTIMATE#	20100-6293
SALES REP	JM

SUBMITTED TO:  
Academica Nevada  
6630 Surrey St.  
Las Vegas, NV 89119

JOB NAME/LOCATION:  
Somerset Academy Sky Pointe  
7058 Sky Point Dr.  
Cross Streets: W. Elkhorn Rd.  
GATE CODE: YES - OPEN DURING THE DAY

Description	Qty	Rate	Unit	Total
Paint 24" Stop Bar White	20	1.00	LF	20.00
Paint 12" Stop Bar White	120	1.00	LF	120.00
Paint tetherball court	2	60.00	EA	120.00
Paint Basketball Court	1	650.00	EA	650.00
Paint White Large Straight Arrow	16	40.00	EA	640.00
Paint White Large Left Arrow	2	40.00	EA	80.00
Paint White Right Arrow	2	40.00	EA	80.00
Paint 24" CROSSWALK BARS White	60	1.00	EA	60.00
Paint 4 Square 4" White Lines	4	45.00	EA	180.00
Paint 2 four squares (Blue, Green, Yellow, Red,( See Attached Picture))	2	125.00	EA	250.00
<p>SEALCOAT &amp; CRACKFILL NOTES:</p> <ol style="list-style-type: none"> <li>1. Estimate is based upon current market price for materials. Due to unstable oil prices, estimate subject to change if not accepted and work started within 30 days.</li> <li>2. Oil spots to be treated, but due to oil in asphalt, seal may not bond in those areas.</li> <li>3. Tire turning marks are normal on newly applied sealcoat.</li> <li>4. New surface to remain tender for a few weeks and during hot temperatures.</li> <li>5. Affordable Striping &amp; Sealing, LLC is not responsible for damage to finished surface by garbage or delivery trucks, landscapers, or human/vehicle/animal tracking of fresh materials.</li> <li>6. Crackfilling does not imply total crack elimination. Estimate excludes application of crackfill material to alligatored areas.</li> </ol>				

**Total** \$27,667.30

**TERMS & CONDITIONS:**

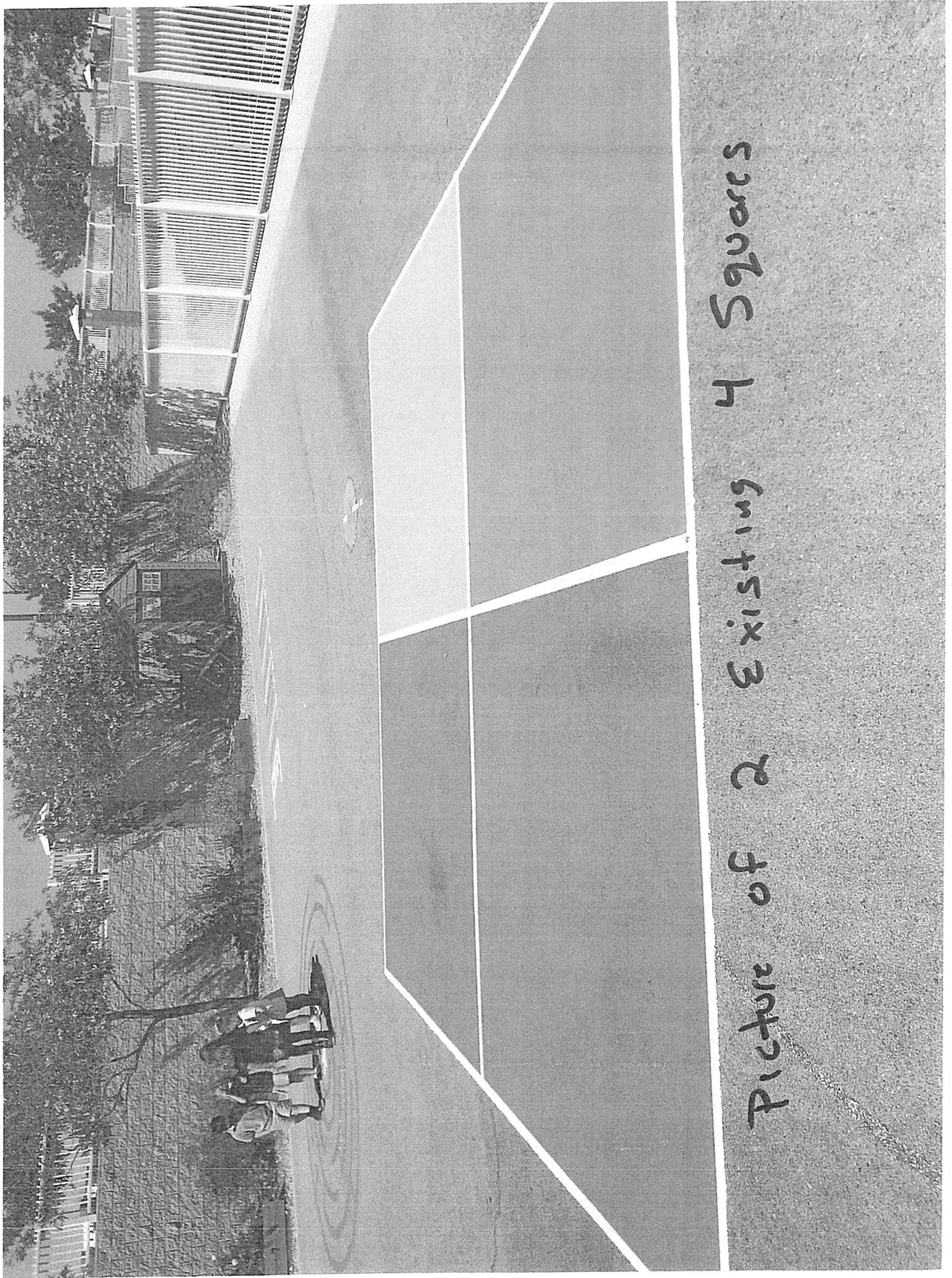
Estimate only includes items specifically listed. Estimate is valid for 30 days. Work cannot be scheduled until written acceptance has received. Weather may cause a delay in job scheduling or completion. Affordable Striping & Sealing agrees to furnish all materials, labor, tools, equipment, supervision and supplies for the completion, in good workmanlike manner, or the work detailed. Payment due within 5 days of job completion. A service charge of 3% will be applied to delinquent accounts.

ACCEPTANCE: The price, terms and conditions are hereby accepted and agreed to.

SIGNATURE \_\_\_\_\_

PRINTED NAME \_\_\_\_\_

DATE \_\_\_\_/\_\_\_\_/\_\_\_\_



Picture of 2 Existing 4 Squares

# ONLY STRIPE BACK BASKETBALL AND TEATHER BALL COURTS

Write a description for your map.

7058 Sky Pointe Dr

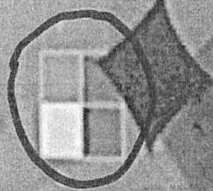
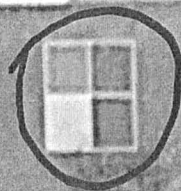
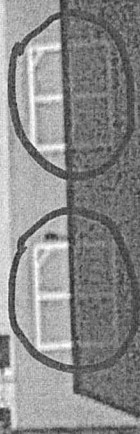
Will have to  
drive over curb  
and side walk  
TD Gan access

Gate

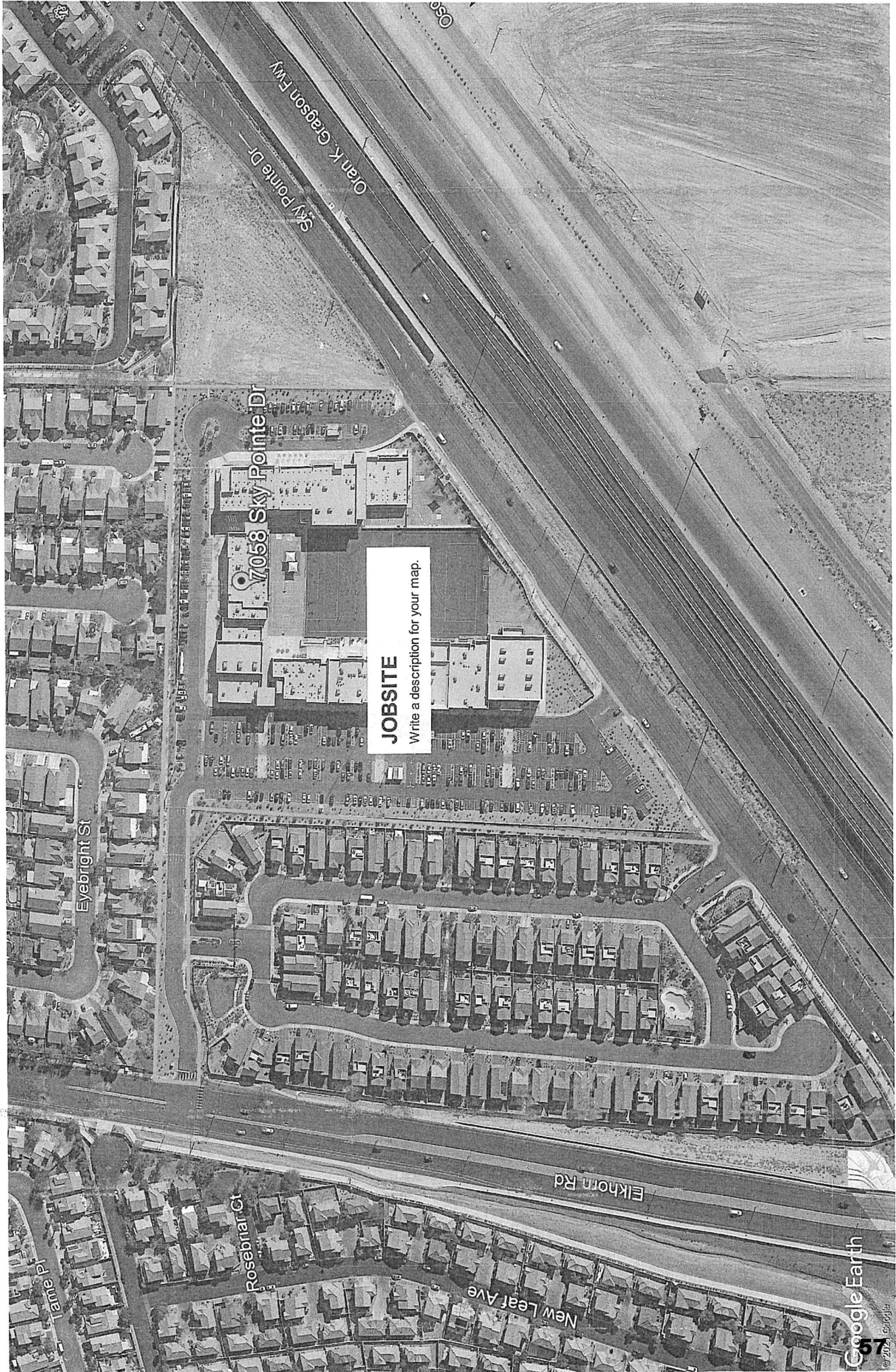
**ONLY STRIPE BACK ( 4 ) FOUR SQAURES**

Write a description for your map.

MAN GATE ACCESS

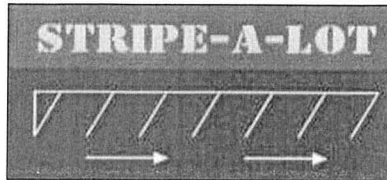






**JOBSITE**  
Write a description for your map.

Stripe-A-Lot  
 3017 Sheridan St Ste #6  
 Las Vegas, NV 89102  
 702-870-3585 / Fax: 702-870-8784  
 Nevada Contractors License #0056330  
 Bid Limit: \$100,000.00



# Estimate

Date	Estimate #
3/19/2021	121025

Estimate Good Until: 05/03/2021

<b>Location Name / Address:</b> Somerset NLV  358 W Centennial Pkwy  Las Vegas, NV 89084 Gil Cuevas 702-588-8226 Fax:	<b>Company Name / Address:</b> Academica Nevada 6630 Surrey St  Las Vegas, NV 89119 Gil Cuevas 702-431-6260Ext: 1055 Fax:
--	---

P.O. No.	Rep	Project
	TJ	SNLVSeal2021

Description	Qty	Rate	Total
<b>Striping Playground Only</b>			
Basketball Courts Painted	2		
Four Square Box Painted	3		
Arrows Painted White	4		
		<b>SubTotal</b>	\$755.00
<b>Crack Fill And Seal Coat</b>			
Apply 2 Coats Seal	29000		
Apply Crack Filling	0		
		<b>SubTotal</b>	\$4,060.00
<b>Please Sign and Fax back so work can be scheduled</b>			
<b>Total</b>			<b>\$4,815.00</b>

Oil spots will be treated before sealing however they cannot be warranted due to the permanent damage already done in the asphalt.  
 Stripe A Lot is not responsible for tracking in sealed area or surrounding area caused by animal or human traffic.  
 Crack fill only applies to cracks 1/4 in or larger and will not be applied in cracks smaller than that.  
 Any inspection, permit or required government fees are not included.  
 Stripe A Lot is not responsible for damage occurring from work done by other contractors on the same site to include any backfilling or compaction.  
 Scheduling and pricing of work is contingent and can change based on weather, manufacturers and suppliers, additions or changes in the contracted job, or any occurrence out of the control of Stripe A Lot.  
 Stripe A Lot is not responsible for damage to underground utilities or anything buried under the surface of the work area unless it is included on the plans or marked prior to our scheduled work by the owner or manager of the property.  
 All estimates are based on a visual inspection or the use of plans. If an estimate is taken from plans that are not accurate additional fees will apply for additional work and Stripe A Lot will not begin additional work until we have an official change order from the client.

Acceptance Of Proposal: I accept this proposal as a bone fide representative of the above mentioned company and agree to pay the quoted amount in accordance with the terms set forth.

Date of Acceptance \_\_\_\_\_

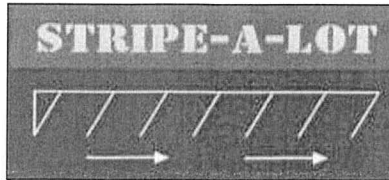
Signature: \_\_\_\_\_

Estimator for Stripe A Lot: \_\_\_\_\_

Signature:

ALL WARRANTIES VOID IF NOT PAID WITHIN 30 DAYS OF INVOICE DATE.

Stripe-A-Lot  
 3017 Sheridan St Ste #6  
 Las Vegas, NV 89102  
 702-870-3585 / Fax: 702-870-8784



# Estimate

Date	Estimate #
3/19/2021	120169

Estimate Good Until: 05/03/2021

Nevada Contractors License #0056330  
 Bid Limit: \$100,000.00

<b>Location Name / Address:</b> Somerset Academy Sky Pointe  7058 Sky Pointe Dr  Las Vegas, NV 89131 Gil Cuevas 702-588-8226 Fax:	<b>Company Name / Address:</b> Academica Nevada 6630 Surrey St  Las Vegas, NV 89119 Gil Cuevas 702-588-8226 Fax:
--	--

<b>P.O. No.</b>	<b>Rep</b>	<b>Project</b>
	TJ	SASPSeal20201

Description	Qty	Rate	Total
<b>North Lot Striping And Seal Coat</b>			
4" Lines Painted- White	267		
Center Line Painted- White	850		
Curbing Painted- UV Resistant Red	750		
Curbing Painted- White	100		
Hatchmarks Painted- White	1800		
Stop Bars Painted- White	6		
Arrows Painted White	8		
Handicap Stencil Painted Blue	4		
Apply 2 Coats Seal	130000		
Apply Crack Filling	1000		
		<b>SubTotal</b>	<b>\$21,136.00</b>
<b>East Drive And Parking Striping And Seal Coat</b>			
4" Lines Painted- White	58		
Center Line Painted- White	150		
Curbing Painted- UV Resistant Red	1400		
Hatchmarks Painted- White	400		
Skip Lines Painted	14		
Arrows Painted White	24		
Handicap Stencil Painted Blue	4		
Apply 2 Coats Seal	41000		
		<b>SubTotal</b>	<b>\$7,527.00</b>
<b>South Lot Striping And Seal Coat</b>			
4" Lines Painted- White	36		
Curbing Painted- UV Resistant Red	550		
Hatchmarks Painted- White	300		
Skip Lines Painted	8		
Stop Bars Painted- White	1		
Arrows Painted White	7		
Handicap Stencil Painted Blue	2		

Apply 2 Coats Seal	26000		
Apply Crack Filling	500		
		<b>SubTotal</b>	<b>\$4,619.00</b>
<b>Playground Seal Coat And Stripe</b>			
Basketball Courts Painted	1		
T-Ball Circle Painted	2		
Custom Stencils Painted	1		
Apply 2 Coats Seal	17000		
		<b>SubTotal</b>	<b>\$4,280.00</b>
<b>Please Sign and Fax back so work can be scheduled</b>			

	<b>Total</b>	<b>\$37,562.00</b>
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Oil spots will be treated before sealing however they cannot be warranted due to the permanent damage already done in the asphalt.  
 Stripe A Lot is not responsible for tracking in sealed area or surrounding area caused by animal or human traffic.  
 Crack fill only applies to cracks 1/4 in or larger and will not be applied in cracks smaller than that.  
 Any inspection, permit or required government fees are not included.  
 Stripe A Lot is not responsible for damage occurring from work done by other contractors on the same site to include any backfilling or compaction.  
 Scheduling and pricing of work is contingent and can change based on weather, manufacturers and suppliers, additions or changes in the contracted job, or any occurrence out of the control of Stripe A Lot.  
 Stripe A Lot is not responsible for damage to underground utilities or anything buried under the surface of the work area unless it is included on the plans or marked prior to our scheduled work by the owner or manager of the property.  
 All estimates are based on a visual inspection or the use of plans. If an estimate is taken from plans that are not accurate additional fees will apply for additional work and Stripe A Lot will not begin additional work until we have an official change order from the client.

Acceptance Of Proposal: I accept this proposal as a bone fide representative of the above mentioned company and agree to pay the quoted amount in accordance with the terms set forth.

Date of Acceptance \_\_\_\_\_

Signature: \_\_\_\_\_

Estimator for Stripe A Lot: \_\_\_\_\_

Signature:

**ALL WARRANTIES VOID IF NOT PAID WITHIN 30 DAYS OF INVOICE DATE.**



**PROPOSAL**  
**AMERICAN PAVEMENT PRESERVATION**  
 GENERAL ENGINEERING CONTRACTOR  
 NEVADA UNLIMITED LICENSE NUMBER 0051240  
 4725 E. CARTIER, LAS VEGAS, NV 89115  
 702-507-5444 OFFICE, 702-249-5601 CELL, 702-644-0128 FAX  
 AN EQUAL OPPORTUNITY EMPLOYER

Contractor License numbers  
 Arizona ROC 261874 A  
 California A 972820  
 Idaho U2 0148818  
 New Mexico GA 98 373518  
 Utah E100 75479375551

PROPOSAL SUBMITTED TO Academica Nevada	Attn: Gil Cuevas	PHONE 702-588-8226	FAX	DATE 04/20/21
STREET 6630 Surrey Street	JOB NAME Somerset Academy		Proposal # 215180	
CITY, STATE AND ZIP CODE Las Vegas, NV 89119	JOB LOCATION 358 W. Centennial			

Member of the Asphalt Seal Coat Manufactures Association and the International Slurry Surfacing Association  
 "SEAL THE AMERICAN WAY" USING AMERICOAT SEAL COAT WITH YOUR PAVEMENT PRESERVATION COMPANY

WE HEREBY SUBMIT AN ESTIMATE FOR:

Item Description	Quantity	Unit	Unit Price	Total
(playground and basketball area only) Clean cracks 1/4" wide and wider of dirt and debris using compressed air. Seal with CRAFCO PLS 200 hot rubberized crack sealant material	3,253	LF	\$0.680	\$2,212.04
Clean asphalt of dirt and debris using blowers and wire brooms. Apply two coat AMERICOAT mineral and sand filled asphalt emulsion seal coat. AMERICOAT is a Premium seal coat material with special latex modifiers.	30,949	SF	\$0.162	\$5,013.74
Restripe as per existing layout. Stripe with one coat of Ennis oil base paint. 1672 lf of 4" white lines and 4 arrows 12" DROP OFF LANE stencil 2 full court basketball 7 four square 2 tetherball 5 hopscotch 16 yellow line up dots  **striping excluded: painted maps, painting on concrete  **NOTE: IF YOU WANT TO SAVE MAPS WE CAN TAPE OFF AROUND THEM AND NOT SEAL COAT OVER THEM	1	LS	\$2,328.000	\$2,328.00
**PROJECT PRICE BASED ON PROJECT BEING COMPLETED IN ONE MOBILIZATION ONE WEEKEND TO COMPLETE WORK				
<b>PROJECT TOTAL</b>				<b>\$9,553.78</b>

Attachment A is part of this proposal and agreement

All materials guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado, flood and other emergency insurance. Our workers are fully covered by Workman's Compensation insurance.

**ACCEPTANCE OF PROPOSAL:**

The above prices, specifications and conditions including Attachment A are satisfactory and are hereby accepted. American Pavement Preservation is authorized to do the work as specified. Payment will be made as outlined above. to pay all costs associated with collection including but not limited to all attorney fees and legal fees if payment is not made as agreed

Date of Acceptance:

Name of Firm: Academica Nevada

AUTHORIZED SIGNATURE

*Mary Murphy*  
 Mary Murphy cell: 702-246-5601

NOTE: This proposal may be withdrawn by us if not accepted within 5 days

Please approve proposal to have project scheduled

By:

Owner or owners representative

Title

PROPOSAL SUBMITTED TO  
Academica Nevada

PHONE  
702-588-8226

FAX  
0

DATE  
04/20/21

**Attachment A**

PROPOSAL SUBMITTED TO  
Attachment A to become part of the Proposal and Agreement proposal #

215180

DATE

04/20/21

**CONDITIONS & EXCLUSIONS**

Due to the current unstable asphalt, fuel, and paint prices, any increases in costs will be additional. Costs of these products will be re-evaluated at the time work is scheduled and adjustments in costs made according to the current prices.

If proposal is accepted, entire proposal including all conditions and exclusions must be made part of contract.

Excludes removal of hazardous wastes, if encountered. Excludes any and all items not specifically listed in proposal.

Unit prices shall prevail, Excludes any item not specifically listed above. Excludes removal of hazardous waters if encountered.

Excludes: Engineering, testing, permits & related expenses, valley gutter excavation, trim line of curb and construction water.

ALL PRICES ARE BASED ON CURRENT OIL AND ASPHALT PRODUCT PRICES. Market price for oil products including diesel

fuel, lubricants, and liquid asphalt are current, are extremely unstable, and are subject to change at any time.

Any increase in oil products and or asphalt related prices from date of proposal will be passed on to Owner.

Security and or towing removal of vehicles, if required, to be furnished by Owner. No retention on the work to be held

Payment shall be made as the work progresses in an amount equal to the value of the work done, less the sum of any previous payments. The entire amount of the contract to be paid within 30 days after completion.

Interest will accrue at the rate of 1.5% per month on any unpaid balance remaining at 60 days from invoice date.

**Proposal to include the following:**

- 1 Cleaning of the surface prior to the application of the AMERICOAT seal coat material, oil spots to be treated but not guaranteed
- 2 Barricading of road and parking areas, area to be closed to complete the work
- 3 Placement of NO PARKING signs as necessary.
- 4 Notifications placed on houses, apartment office, Condominium office, and business buildings if required.
- 5 American Pavement Preservation seal coat material QC program
- 6 Unit prices to prevail. Overruns at the unit prices quoted or by dividing the lump sum price by the quantity.
- 7 Covering or protecting of utilities to include metal manhole covers and water valves
- 8 Application of "AMERICOAT" Premium Latex modified asphalt seal coat
- 9 Crack seal using hot rubberized asphalt crack sealant. Cracks cleaned prior to the application of the material
- 10 application over oil and other non-removable surface defects is not guaranteed

**Proposal items not included by American Pavement Preservation**

- 1 Any item not specially included
- 2 Asphalt repairs, patching, leveling
- 3 Testing or permits if required.
- 4 Traffic control plan or traffic control if required.
- 5 Inspection costs and notifications of agencies or others affected by the work.
- 6 Surveying or layout
- 7 Complete elimination of any drainage problems
- 8 guarantee of the application of seal coat over surface defects

**Project Notes**

- 1 The complete elimination of any drainage problems or reflective cracking is not intended or guaranteed.
- 2 Power steering and tire turning marks are normal and should not be cause for concern. Tire marks are not a warranty item
- 3 The new surface to remain tender for a few weeks and during hot temperatures.
- 4 American Pavement Preservation is not responsible for any sub-base problems or damage to asphalt due to the weight of the machinery required to complete the work.
- 5 American Pavement Preservation is not responsible for damage to finished surface by garbage trucks, landscapers, vendors human, vehicle or animal tracking of the fresh material.
- 6 Parking stall oil spots to be scraped and / or treated, as per contract, but due to penetration of the vehicle oil into the asphalt, adhesion of the seal in these areas cannot be guaranteed or warranted
- 7 AMERICOAT Seal coat is an asphalt emulsion based material with special latex and enhancement additives for longevity.
- 8 Retention not to be held on American Pavement Preservation portion of the work.

American Pavement Preservation is a non-union contractor and will complete the work on a non-union basis, with non-union open merit shop employees only.

American Pavement Preservation will not sign or become signatory to any union or sign any labor agreements

American Pavement Preservation will not contribute or pay into any organized labor funds



**PROPOSAL  
AMERICAN PAVEMENT PRESERVATION**

GENERAL ENGINEERING CONTRACTOR  
NEVADA UNLIMITED LICENSE NUMBER 0051240  
4725 E. CARTIER, LAS VEGAS, NV 89116  
702-507-5444 OFFICE, 702-249-5601 CELL, 702-644-0128 FAX  
AN EQUAL OPPORTUNITY EMPLOYER

Contractor License numbers  
Arizona ROC 261874 A  
California A 972820  
Idaho U2 0148818  
New Mexico GA 98 373518  
Utah E100 75479375551

PROPOSAL SUBMITTED TO Academica Nevada	Gil Cuevas	PHONE 702-588-8226	FAX	DATE 04/20/21
STREET 6630 Surrey Street		JOB NAME Somerset Academy		
CITY, STATE AND ZIP CODE Las Vegas, NV 89119		JOB LOCATION 7058 SkyPointe		Proposal # 215181

Member of the Asphalt Seal Coat Manufacturers Association and the International Slurry Surfacing Association

"SEAL THE AMERICAN WAY" USING AMERICOAT SEAL COAT WITH YOUR PAVEMENT PRESERVATION COMPANY

WE HEREBY SUBMIT AN ESTIMATE FOR:

Item Description	Quantity	Unit	Unit Price	Total
(parking lots, and playgrounds) Clean cracks 1/4" wide and wider of dirt and debris using compressed air. Seal with CRAFCO PLS 200 hot rubberized crack sealant material	5,362	LF	\$0.630	\$3,378.06
Clean asphalt of dirt and debris using blowers and wire brooms. Apply two coat AMERICOAT mineral and sand filled asphalt emulsion seal coat. AMERICOAT is a Premium seal coat material with special latex modifiers.	221,388	SF	\$0.128	\$28,337.66
Restripe as per existing layout. Stripe with one coat of Ennis oil base paint. 8780 lf of white lines and hash lines 36 lf of red line, 36 lf of yellow line 45 directional arrows 10 ADA logos 12 stop bars 1 Basketball 2 tetherball 3 four square-white only no color 994 lf red curb at exit drive to elkhorn only 2- DO NOT BLOCK stencils at entrance to community 4 hopscotch white no color 6 white crosswalk bars 12" parking stall numbers	1	LS	\$5,914.000	\$5,914.00
<b>**striping excluded:</b> specialty striping, painted maps, squiggly snake, colored ladder, painting on concrete, curb painting in main parking lot colored circles, yellow numbers etc.				
<b>**NOTE: IF YOU WANT TO SAVE MAPS WE CAN TAPE OFF AROUND THEM AND NOT SEAL COAT OVER THEM, ALL OTHER SPECIALTY STRIPING WILL BE SEALED OVER AND NOT REPLACED</b>				
<b>**NOTE: the only red curb painting included is the red curb in the drivlane to Elkhorn if you decide to repaint all of the red curb we can do that at an additional cost at the .50/sf</b>				
<b>PROJECT TOTAL</b>				<b>\$37,629.72</b>

Attachment A is part of this proposal and agreement

All materials guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado, flood, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

**ACCEPTANCE OF PROPOSAL:**

accepted. American Pavement Preservation is authorized to do the work as specified. Payment will be made as outlined above.  
Academica Nevada

The above prices, specifications and conditions including Attachment A are satisfactory and are hereby

to pay all costs associated with collection including but not limited to all attorney fees and legal fees if payment is not made as agreed

AUTHORIZED SIGNATURE

Mary Murphy

Cell: 702-246-5601

NOTE: This proposal may be withdrawn by us if not accepted within 5 days.

Date of Acceptance: \_\_\_\_\_

Name of Firm: Academica Nevada

Please approve proposal to have project scheduled

By: \_\_\_\_\_  
Owner or owners representative

Title

PROPOSAL SUBMITTED TO  
Academica Nevada

PHONE  
702-588-8226

FAX  
0

DATE  
04/20/21

**Attachment A**

PROPOSAL SUBMITTED TO  
Attachment A to become part of the Proposal and Agreement proposal #

215181

DATE

04/20/21

**CONDITIONS & EXCLUSIONS**

Due to the current unstable asphalt, fuel, and paint prices, any increases in costs will be additional. Costs of these products will be re-evaluated at the time work is scheduled and adjustments in costs made according to the current prices.  
If proposal is accepted, entire proposal including all conditions and exclusions must be made part of contract.  
Excludes removal of hazardous wastes, if encountered. Excludes any and all items not specifically listed in proposal.  
Unit prices shall prevail, Excludes any item not specifically listed above. Excludes removal of hazardous waters if encountered.  
Excludes: Engineering, testing, permits & related expenses, valley gutter excavation, trim line of curb and construction water.  
ALL PRICES ARE BASED ON CURRENT OIL AND ASPHALT PRODUCT PRICES. Market price for oil products including diesel fuel, lubricants, and liquid asphalt are current, are extremely unstable, and are subject to change at any time.  
Any increase in oil products and or asphalt related prices from date of proposal will be passed on to Owner.  
Security and or towing removal of vehicles, if required, to be furnished by Owner. No retention on the work to be held  
Payment shall be made as the work progresses in an amount equal to the value of the work done, less the sum of any previous payments. The entire amount of the contract to be paid within 30 days after completion.  
Interest will accrue at the rate of 1.5% per month on any unpaid balance remaining at 60 days from invoice date.

**Proposal to include the following:**

- 1 Cleaning of the surface prior to the application of the AMERICOAT seal coat material, oil spots to be treated but not guaranteed
- 2 Barricading of road and parking areas, area to be closed to complete the work
- 3 Placement of NO PARKING signs as necessary.
- 4 Notifications placed on houses, apartment office, Condominium office, and business buildings if required.
- 5 American Pavement Preservation seal coat material QC program
- 6 Unit prices to prevail. Overruns at the unit prices quoted or by dividing the lump sum price by the quantity.
- 7 Covering or protecting of utilities to include metal manhole covers and water valves
- 8 Application of "AMERICOAT" Premium Latex modified asphalt seal coat
- 9 Crack seal using hot rubberized asphalt crack sealant. Cracks cleaned prior to the application of the material
- 10 application over oil and other non-removable surface defects is not guaranteed

**Proposal items not included by American Pavement Preservation**

- 1 Any item not specially included
- 2 Asphalt repairs, patching, leveling or crack sealing
- 3 Testing or permits if required.
- 4 Traffic control plan or traffic control if required.
- 5 Inspection costs and notifications of agencies or others affected by the work.
- 6 Surveying or layout
- 7 Complete elimination of any drainage problems
- 8 guarantee of the application of seal coat over surface defects

**Project Notes**

- 1 The complete elimination of any drainage problems or reflective cracking is not intended or guaranteed.
- 2 Power steering and tire turning marks are normal and should not be cause for concern. Tire marks are not a warranty item
- 3 The new surface to remain tender for a few weeks and during hot temperatures.
- 4 American Pavement Preservation is not responsible for any sub-base problems or damage to asphalt due to the weight of the machinery required to complete the work.
- 5 American Pavement Preservation is not responsible for damage to finished surface by garbage trucks, landscapers, vendors human, vehicle or animal tracking of the fresh material.
- 6 Parking stall oil spots to be scraped and / or treated, as per contract, but due to penetration of the vehicle oil into the asphalt, adhesion of the seal in these areas cannot be guaranteed or warranted
- 7 AMERICOAT Seal coat is an asphalt emulsion based material with special latex and enhancement additives for longevity.
- 8 Retention not to be held on American Pavement Preservation portion of the work.

American Pavement Preservation is a non-union contractor and will complete the work on a non-union basis, with non-union open merit shop employees only.

American Pavement Preservation will not sign or become signatory to any union or sign any labor agreements

American Pavement Preservation will not contribute or pay into any organized labor funds



# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b5 – Approval of the Recommended Vendor for New Chain Link Fence for the North Las Vegas Campus  
Number of Enclosures: 1

### **SUBJECT: Chain Link Fence Vendor**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: Chain link fence vendor bids and rubric were presented to the Finance Committee and are included with the support materials. **The Finance Committee recommends approval of All Star Fence as the chain link fence vendor.**

Submitted By: Staff

Somerset Academy of Las Vegas

North Las Vegas West Play Area Fence

Background:

The Iron Fence that surrounds the West Play Area is rusting and breaking presenting security and safety concerns. Maintaining the fence is costing several thousand a year and more repairs are needed now.

Recommendation:

To resolve this, we recommend replacing the current iron fence with a standard 6' chain link fence. This fence would require little to no maintenance over its life and last 20+ years.

**We are asking that the committee recommend board approval of All Star Fence at a total of \$17,850.**

All Star is the low bidder.



# ALL-STAR FENCE CO.



Phone: (702) 454-4279

4845 W. Reno Ave

Fax: (702) 454-8945

Las Vegas, NV 89118

Lic. # 54979 / Lic. # 58717 / Limit \$950,000.00

Customer Name: Sommerset Academy  
 Address: N. 385 W. Centennial Pkwy  
 City St Zip: Las Vegas, NV 89084  
 Contact Name: Nathan Dehoyos  
 Phone: (832) 640-0584  
 Customer Email: nathan.dehoyos@academicanv.com

Job Name: Sommerset Academy  
 Job Address: N. 385 W. Centennial Pkwy  
 City/ St/ Zip: Las Vegas, NV 89084  
 Contact Name: Jake Sanchez  
 Phone: 702-506-2613  
 Estimator Email: jake@allstarfence.com  
 Date: 5/10/21

Veteran Owned Business

Height: 6'  
 Footage: 532'

Line Posts: 2 3/8" x HVY LG-40  
 End Posts: 2 7/8" HVY LG-40  
 Gate Posts: 1 5/8" x 21' LG-20  
 Rail: with 7 ga. coil ten. wire

Type: \_\_\_\_\_  
 Height: \_\_\_\_\_  
 Footage: \_\_\_\_\_

Line Posts: \_\_\_\_\_  
 End Posts: \_\_\_\_\_  
 Gate Posts: \_\_\_\_\_  
 Rail: \_\_\_\_\_

Gate: (3) 12' x 6' D/Drive  
 Gate: (2) 8' x 6' D/Drive  
 Gate: \_\_\_\_\_

Terms: 50% down.  
 50% Due on completion.

\* Install 532ft of 6ft high chain link 9 gauge K/K. 1 5/8" top rail 7 gauge coil tension wire. (3) 12ft x 6ft double drive gates with hook lock. Core drill all posts on 188ft north side. West and south side set on concrete footings. All dirt from footings haul away any fencing from west and south side we can install 150ft of temporary fence as we complete. That way no area is left open. No extra charge for temporary fence.

**\$18,650**

\* Bid includes removal of existing iron credit of \$800  
 \* Provide Materials and labor  
 \* Sample: \$18,650  
 Credit : \$800  
 Balance of \$17,850

## TOTAL COST

\$ 17,850.00

Down \$8,925.00

Balance \$8,925.00

## Customer Authorized Signature

X \_\_\_\_\_ Date \_\_\_\_\_

Printed Name \_\_\_\_\_

All-Star Fence Co. Authorized Signature

Jake Sanchez

Estimator

Acceptance of Proposal: The above prices, specifications and conditions are satisfactory and are hereby accepted.

All-Star Fence Co. is authorized to perform the work as specified above and payment will be made as specified above.



Quality

Service

4975 Rogers Street • Las Vegas, NV 89118 • Phone: 702-382-7070 • Fax: 702-220-7070
email: fence@tiberti.com • web: tiberti.com • Nevada State Contractors License #4632

Improvement or Drilling Proposal

Chain Link Fence • Playground Equipment • Ornamental Iron • Rental Fence • Electronic Gate Systems

CUSTOMER: ACADEMICA DATE: 5/5/2021
ATTN: NATHAN DEHOYOS PH#: (832) 640-0584
ADDRESS: PH#:
FAX#:
JOB: REAR PERIMETER FENCE JOB #: 22513

Table with specifications: FABRIC HEIGHT PERM, STYLE CHAIN LINK, TYPE OF FABRIC 11, GAUGE 2, MESH 2, SELVAGE T B, FOOTING TYPE CONCRETE, BARBED WIRE NO, STRANDS NO, POST SPACING 8, TERMINAL POSTS 2 7/8, LINE POSTS 2 3/8, GATE POSTS Walk: 2 7/8, TOP RAIL 1 5/8, MIDDLE NO, BOTTOM 1 5/8, SLATS BEIGE

AS DIRECTED:

TO REMOVE 534' X 6'H ORNAMENTAL FENCE AND 2 - 6' SINGLE SWING GATES
(CUT OFF POSTS NEAR GROUND LEVEL )
TO SUPPLY AND INSTALL 534' X 6'H CHAIN LINK FENCE AND 2 - 6' X 6'H SINGLE SWING GATES ALL
WITH BEIGE PDS SLATS.
AS STATED: \$31,632.00

OR

TO RE-INSTALL CUSTOMERS 5 - 5/8" PICKETS ON EXISTING ORNAMENTAL PANELS.
AS STATED: \$1,222.00 ( EXCLUDES ALL COLOR MATCHING )

Any change to scope of work will be completed at an additional cost.

Excludes: Staking, Grading, Surveying, Concrete Flat Work, Curbing, Engineering, Inspections, Dust Control, Grounding,
permits, plans, specs , paint and color matching.

EXTRA CHARGES. Prevailing Wage Rates. This Proposal does not include state or federal prevailing wage rates unless specifically stated. Proposed contract prices shall be increased by any additional direct or indirect costs to TIBERTI of paying prevailing wage rates. Trip Charges. At time of installation or drilling, CUSTOMER or authorized supervising personnel must be on job site to direct exact location of improvements or drilling, disclose exact location of all underground utilities and have job site ready. If attempts to install or drill result in more than one trip to job site because of absence of CUSTOMER or authorized directing personnel, job site conditions or request for delay by personnel on job site, a \$150 Trip Charge shall result for each such additional trip. Building Permit Assistance. See Paragraph 1, page 2 (back of original document).

CUSTOMER ASSUMES FULL RESPONSIBILITY FOR LOCATING AND MARKING ALL UNDERGROUND UTILITIES AT OR NEAR JOB SITE AND MAKING TIBERTI CREWS AWARE OF THEIR EXACT PHYSICAL LOCATION PRIOR TO ANY INSTALLATION OR DRILLING. See Paragraph 2, page 2 (back of original document).

Payment Terms: 50% in advance of installation, balance on completion

Unpaid balances shall bear interest at 1 1/2% for each full or partial 30-day period after payment due date. Payment shall not be subject to retention withholding, and no retention shall be withheld from any payment.

THIS PROPOSAL INCLUDES AND IS SUBJECT TO THE TERMS AND CONDITIONS ON PAGE 2 (BACK SIDE OF ORIGINAL DOCUMENT). THOSE TERMS AND CONDITIONS ARE INCORPORATED INTO THIS PROPOSAL BY REFERENCE. THIS PROPOSAL SHALL NOT BE BINDING ON EITHER CUSTOMER OR THE TIBERTI FENCE COMPANY ("TIBERTI" IN THIS DOCUMENT) UNLESS AND UNTIL SIGNED BY BOTH PARTIES BELOW OR INCORPORATED INTO A SEPARATE CONTRACT OR SUBCONTRACT SIGNED BY BOTH PARTIES WHEN SIGNED BELOW. THIS PROPOSAL WILL BE A BINDING LEGAL CONTRACT BETWEEN CUSTOMER AND TIBERTI. IF NOT FULLY UNDERSTOOD, CUSTOMER SHOULD SEEK ADVICE OF LEGAL COUNSEL BEFORE SIGNING. THIS PROPOSAL SHALL AUTOMATICALLY EXPIRE AND SHALL BE DEEMED WITHDRAWN BY TIBERTI AFTER 30 DAYS UNLESS RECONFIRMED IN WRITING BY TIBERTI AT TIME OF ACCEPTANCE OR FOLLOWING ACCEPTANCE BY CUSTOMER.

THE TIBERTI FENCE COMPANY

CUSTOMER NAME: ACADEMICA

By ISMAEL JIMENEZ

By

Authorized Signator

Authorized Signator

## IMPROVEMENT OR DRILLING PROPOSAL TERMS AND CONDITIONS

1. Prior to improvement installation, drilling or any other activity of TIBERTI on job site, CUSTOMER shall at its cost obtain any required building permits and provide all submittals required for such permits, including plot plan or site plan. TIBERTI shall be entitled to an Extra Charge if TIBERTI provides building permit assistance, although TIBERTI shall have no obligation to do so. If it is determined that purchased improvements require modification to comply with code, building permit requirements or similar requirements, such modification shall be made at the cost and expense of CUSTOMER.

2. Installation of fence posts and other improvements and any hole drilling require use of "mechanical equipment" in an "excavation" as those terms are defined and used in Nevada Revised Statutes 454.080-455.180 ("Call Before You Dig Law"). If fence posts, any such improvements or any drill holes are to be located in an area that is known or reasonably should be known to contain an underground utility line (pipeline, conduit, cable, duct, wire, sewer line, storm drain or other structure located underground, including street lighting conduit and wire and traffic signal conduit and wire), CUSTOMER shall be the party "responsible" for the "excavation" under the Call Before You Dig Law. Before installation or drilling, CUSTOMER shall timely (i) notify and supply all required information in writing or at 1-800-227-2600 at least 2 working days before installation or commencement of drilling, (ii) meet with underground utility representatives as requested, (iii) mark all areas of "excavation" and (iv) have all underground utility lines located, identified and marked, all as provided in the Call Before You Dig Law. In addition, CUSTOMER shall determine, locate, identify and mark any other underground utility lines on or in the immediate vicinity of job site which could be located in an area of fence post or improvement installation or any drilling and which are not located, identified and marked as provided in the Call Before You Dig Law. CUSTOMER shall be at job site or have supervising personnel at job site prior to any installation or drilling to make TIBERTI crews fully aware of the exact location of all underground utility lines on or in the immediate vicinity of job site.

3. TIBERTI's obligations shall not include any grading or surveying, all of which shall be the sole responsibility of CUSTOMER. TIBERTI shall not be responsible for removing any existing fencing, trees, landscaping or improvements unless specifically stated on the page 1 (front of original document). CUSTOMER shall provide TIBERTI with continuous truck and pedestrian access to all work areas on job site. Unless grossly negligent TIBERTI shall not be responsible for damage to property improvements (including, but not limited to, driveways, sidewalks, curbs, pavement, walkways, lawns and other landscaping and improvements) occurring during performance of the work or the ingress or egress of workers, materials or equipment to or from job site.

4. CUSTOMER warrants and represents to TIBERTI that CUSTOMER either owns or has the right to occupy job site and the authority to grant to TIBERTI a license to enter upon job site for all purposes contemplated in this document. CUSTOMER hereby grants to TIBERTI a license to enter upon job site to assemble, store, erect, construct and install improvements or perform the drilling activities that are the subject of this document. CUSTOMER acknowledges that all stored materials and all improvements that are not permanently attached to real property are personal property, ownership of which shall remain with TIBERTI until paid for in full by CUSTOMER. If CUSTOMER fails to timely pay any invoice when due, in addition to any other rights and remedies, TIBERTI shall have the right to enter upon job site and disassemble and remove all such materials and improvements. CUSTOMER hereby grants to TIBERTI a license to enter upon job site for such purposes, which license shall not be revocable by CUSTOMER so long as any materials or improvements for which payment has not been made in full are located on job site.

5. TIBERTI warrants that when fully erected, improvements shall be free of defects in workmanship and materials for 1 year following substantial completion. TIBERTI shall not be responsible for defects brought to its attention after 1 year. The foregoing is in lieu of any other warranty, express or implied. TIBERTI makes no warranty or representation, express or implied, that improvements are appropriate or fit for any particular purpose or use.

6. If any term or condition in this document is determined to be void or unenforceable, any portion of the term or condition which shall be valid and enforceable shall nonetheless remain enforceable, as shall all other terms and conditions. This document shall bind and inure to the benefit of the heirs, executors, administrators, representatives, successors, assigns and grantees of the parties. This document contains the entire agreement between the parties and supersedes and replaces all prior or contemporaneous discussions, negotiations, correspondence, understandings and agreements between the parties regarding the proposed improvements. This document may be amended, supplemented or modified by, but only by, a written document executed by both CUSTOMER and TIBERTI. Neither party shall have the right to rely upon, and neither party shall be bound by or subject to, any agreement, statement, assurance, covenant, warranty, guaranty, representation or waiver unless it is in writing and signed by the party charged with making the same.

7. CUSTOMER hereby waives all future claims of CUSTOMER against TIBERTI for special, punitive, consequential or exemplary damages incurred by CUSTOMER as a result of any act or omission of TIBERTI or its employees with respect to TIBERTI's agreements, duties or obligations under this document. CUSTOMER and TIBERTI hereby waive any right to trial by jury, and CUSTOMER hereby waives all claims of CUSTOMER, including subrogation claims of CUSTOMER's insurers against TIBERTI and TIBERTI's employees for any personal property, landscaping or real property improvement loss or damage on or about job site that is insured or partially insured under any insurance policy in which CUSTOMER is an insured. CUSTOMER shall indemnify TIBERTI and its employees and hold TIBERTI and its employees free, clear and harmless from all penalties, fines, claims, liabilities, damages, costs and expenses, including attorneys' fees, incurred incident to, resulting from or arising from (i) any contact with, exposure of, or damage to any underground utility line by TIBERTI or any TIBERTI employee on or in the vicinity of job site, unless directly resulting from gross negligence of TIBERTI or its employees after CUSTOMER has fully and timely complied with its obligations in Paragraph 2, (ii) the location of installed or erected improvements or drill holes, (iii) personal property, landscaping or real property improvement loss or damage on or about job site unless directly resulting from gross negligence of TIBERTI or its employees or (iv) any breach or failure of CUSTOMER to timely and properly fulfill any obligation or responsibility of CUSTOMER in this document.

8. If TIBERTI employs an attorney or collection agency to collect sums which become due TIBERTI under this document, CUSTOMER shall pay TIBERTI'S reasonable attorneys' fees and collection fees in addition to the sums due. If a matter arising under this document is to be submitted to a dispute resolution process, whether litigation, arbitration or otherwise, the following rights and remedies shall constitute the exclusive rights and remedies of the parties with respect to such proceedings:

(a) TIBERTI shall have available all rights and remedies arising under Nevada Revised Statutes 108.221-108.246 in addition to any and all other rights and remedies expressly set forth in this document.

(b) If the parties are unable to resolve a dispute involving \$5,000 or less, the sole and exclusive remedy for resolution of the dispute (other than as set forth in Paragraph 4 or Subparagraph 8(a) above), shall be to submit the matter to the Justice Court of Las Vegas Township for resolution under the Small Claims provisions of Chapter 78 of Nevada Revised Statutes. Each party hereby waives any right to appeal from a ruling of the Justice Court on the matter. If the parties are unable to resolve a dispute involving more than \$5,000, the sole and exclusive remedy for resolution of the dispute (other than as set forth in Paragraph 4 or Subparagraph 8(a) above), shall be to submit the matter to binding arbitration conducted in accordance with Chapter 38 of Nevada Revised Statutes. Any such arbitration shall be conducted before a single arbitrator selected by the parties. If the parties are unable to agree upon an arbitrator, the arbitrator shall be appointed the court and, if reasonably possible, shall be a former, retired or senior justice of the peace or district court judge who has served in that capacity in Clark County, Nevada. The arbitration shall be undertaken without the conduct of any discovery, save and except an exchange of all documents which each party intends to introduce in the arbitration hearing, copies of which shall be furnished to the other party not less than five (5) business days prior to the date of the arbitration hearing. The arbitration hearing shall consist of a single hearing to be held in Clark County, Nevada. The award of the arbitrator shall be final and binding upon the parties and may be enforced in accordance with the provisions of Chapter 38 of Nevada Revised Statutes. The non-prevailing party shall pay all fees of the arbitrator and other costs of arbitration and shall pay the prevailing party's reasonable attorneys' fees and costs of arbitration, with the amount to be determined by the arbitrator.

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 3b6 – Approval of the Recommended Vendor for New  
Playground Surface for the North Las Vegas Campus  
Number of Enclosures: 1

### **SUBJECT: Playground Surface Vendor**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board

Recommendation:

Proposed wording for motion/action:

**Consent**

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 0 Minutes

Background: Vendor bids and rubric for the playground surface were presented to the Finance Committee and are included with the support materials. **The Finance Committee recommends approval of Green Living Services as the playground surface vendor.**

Submitted By: Staff

Somerset Academy of Las Vegas

North Las Vegas Playground Surfacing

Background:

The Kinder play area that was existing when Somerset took over the Day Care portion of their building, has a non-complaining fall surface. The board deferred last year due to the pandemic and pending lease.

Recommendation:

To resolve this, we recommend replacing the current artificial turf area with a proper Pour in Place (PIP) rubber surface that is found at all other schools and most parks.

**We are asking that the committee recommend board approval of Green Living Services at a total of \$20,000.**

Green Living is the Low Bidder.



Date 5-13-21 Revised

**GREEN LIVING SERVICES**  
**4205 W. TOMPKINS, SUITE ONE**  
**LAS VEGAS, NV 89103**  
**CUSTOMER PROPOSAL**  
**& CONTRACT**  
**PHONE 702-367-TURF (8873)**  
**FAX 702-642-5724**  
**# 66773, 68714 & 71769 MONETARY LIMIT \$750,000**  
**EACH**  
**C18 75664 MONETARY LIMIT \$10,000**

<b>Customer</b> <b>ACADEMICA</b> <b>6630 Surrey St</b> <b>Las Vegas NV 89119</b>
<b>SOMERSET ACADEMY NLV</b> <b>385 W. CENTENNIAL PKWY</b> <b>N. LAS VEGAS 89084</b>
<b>Email</b> <a href="mailto:Gary.McClain@academicanv.com">Gary.McClain@academicanv.com</a>
<b>Phone</b> <b>702-431-6260</b>
<b>Salesperson</b> <b>Harry Jackson</b>

Type of Work- Remove and replace worn pay surfaces	Quantity	Cost per unit	Total
(1) Remove existing synthetic turf and existing rubber under turf (which currently does not supply adequate fall protection) and replace with 3 ½" of all new rubber buffings and then all new synthetic turf on top of the two playgrounds.			\$20,000.00

<b>Project Total \$20,000.00</b>		
<b>Deposit</b> <b>Due on Contract Signing</b> <b>\$10,000.00</b>	<b>Progress Payment</b> <b>\$0.00</b>	<b>Due within 30 days of Completion</b> <b>\$10,000.00</b>

Owner agrees to terms and conditions on the back of this contract. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra cost will be executed only upon written orders, and will become an extra charge over and above this proposal. All agreements are contingent upon any strikes, accidents or delays beyond our control. **If this debt goes to collection, owner is responsible for all collection fees, court costs and attorney fees.**

GLS REP. Harry Jackson	Date 5-13-21
Owner	Date





NO FAULT LLC  
 3112 Valley Creek Drive, Ste. C ♦ Baton Rouge, LA 70808  
 Toll Free: (866) 637-7678 ♦ Fax: 225-442-0007  
 766 S Gifford Ave ♦ San Bernardino, CA 92408  
 Toll Free: (909) 381-1014 ♦ Fax: (909) 383-2847  
[www.nofault.com](http://www.nofault.com)



Nevada Lic# 85897

**Project Quote for No Fault Safety Surface**

Project Name: Somerset Academy - Area 4 Quote Date: 7/28/20  
 Site Address: 385 W Centennial Pkwy Expiration Date: 8/27/20  
 City: N Las Vegas State: NV Rep: Park Pro Playgrounds/LTCPS  
 Customer: Somerset Academy Phone / Fax : 702-254-4111  
 Attention: Alyssa Domico Email: alyssa@parkproplaygrounds.com

Quantity SF	Description	\$ Per SF	Bid Total
<u>Base Bid</u>	No Fault Safety Surface over Existing PIP sub-base by others Edge Detail: Flush to edge 1.75 inch depth (includes 1/2 inch Color Cap) meets up to a 4' CFH		
415			
<b>Total: 415</b>	<b>AROMATIC BINDER</b>	<b>SUBTOTAL</b>	<b>\$50.50 \$20,957.50</b>
Sitework:	Stone: Included - Removal and disposal of 415sqft of existing turf and 3-4" of sand. Furnish and install 4" of stone base Borders: not included Dumpster: Included Fencing: not included		\$0.00 \$0.00 \$0.00 \$0.00
COLORS:	50% Standard Color / 50% Black <i>Standard Colors are: Terra Cotta Red/ Blue/Green/Tan</i>	Freight	\$1,500.00
<b>Grand Total</b>			<b>\$22,457.50</b>

**Qualifications & Notes:**

<input type="checkbox"/> No Specifications Provided	<input type="checkbox"/> No Prevailing/Union Wages	<input type="checkbox"/> No Certified Payroll only (NO PW)	<input type="checkbox"/> No Restricted Site Access
<input type="checkbox"/> No Plans/Photos Provided	<input type="text" value="1"/> # of Mats	<input type="checkbox"/> No Graphics Required	<input type="text" value="1"/> # of Mobilizations
<input type="checkbox"/> No Bond Copies Provided	<input type="text" value="N/A"/> Distance Between Mats	<input type="checkbox"/> No Indoor / Courtyard	<input type="checkbox"/> No Badging
<input type="text" value="5"/> Warranty Term (Years)	<input type="text" value="1"/> # of Jobsites	<input type="checkbox"/> No Rooftop / Basement	<input type="checkbox"/> No Safety Courses
	<input type="text" value="N/A"/> Distance Between Sites	<input type="text" value="1"/> Floor #	

- This quotation is based solely on the information as provided to No Fault. It is the Customer's responsibility to provide accurate measurements, depth, and colors so that No Fault can submit the most accurate and best possible price.
- This quotation does not allow for retainage; a new quotation will be necessary if retainage is required.
- This quotation does not include Payment or Performance Bonds.
- This quotation includes NF standard insurance coverage (sample available upon request). If customer requires additional insurance coverages, either by type and/or amount, a new quotation will be necessary.
- This quotation is for material, freight, and installation, in accordance with the NF Installation Agreement (sample available upon request).
- This quotation is based on final being order secured with an executed No Fault Safety Surface Installation Agreement. Customer shall be responsible for obtaining all necessary construction and/or governmental permits and licenses that may be required for the installation of the No Fault Surface, along with any applicable state or local taxes. If for any reason NF is required to obtain these permits and licenses, they shall be for the account and expense of the Customer, and Customer shall reimburse NF for any related registration or tax cost.
- Customer is responsible for accuracy of project dimensions and product quantities prior to ordering.
- Prior to installation of this product, the Customer must provide the applicable project specifications and plans / drawings, which clearly identify the areas to be surfaced, as well as the depth, color, and graphics of each.
- Customer is responsible for all site work, site preparation and base work, in accordance with NFSS Base Requirements (available upon request).
- Customer is responsible for providing dumpster at the site for No Fault trash and waste material.
- Customer is responsible for security of the site during installation and curing (typically 48 hours after completion of install).
- No Fault reserves the right to utilize No Fault Crews or No Fault Certified (sub-contracted) Installers.
- No Fault is NOT responsible for arranging and paying for the Field Test Requirements of ASTM F3313-19 if necessary.

**NOTE: ALL COLORS WILL FADE.** While a normal amount of color fading can be expected on all colors, especially in outdoor use, accelerated color changes can occur on "special" colors, including but not limited to eggshell, purple, gray, green & blue. In addition, ambering is a temporary discoloration of the rubber that may occur immediately after installation. It is caused by a chemical reaction that is created when the polyurethane binder comes in contact with UV rays. The ambering is only on the top "skin" of the Color Layer & has no effect on the quality & integrity of your surface. It is most evident in warmer climate projects, but will fade with normal rainfall. This process can take weeks or even months.

**NOTE:** NFSS surface temperature will vary with the ambient temperature. Child care guidelines suggest that children should refrain from heat exposure. CPSC Guidelines suggest that a playground should be in a shaded location and that the customer is responsible for providing warnings that equipment and surfacing exposed to intense sun can burn. No Fault assumes no liability to such exposure of surfacing temperature as this should be monitored prior to use of surfacing. No Fault also assumes no liability to the expansion and contraction of the surfacing during freeze/thaw events.

**ACCEPTANCE:** The undersigned, stated as "customer" (above), agrees and accepts the terms and conditions of this quotation. Upon acceptance of this agreement please fax to 225-442-0007 or email to Raquel Rocha. No Fault will then contact you to coordinate payment terms and an installation agreement.

Somerset Academy

Date

Submitted by NO FAULT LLC:

Raquel Rocha

Page 1 of 1

**EVANS RECREATION INSTALLATION INC**

PO BOX 751417  
 LAS VEGAS NV 89136  
 P: 702-271-8170 F: 702-926-9685



**ESTIMATE**

**NO:** 7226  
**Date:** Wednesday, June 24, 2020

Licenses:	Limits:
NV 45382A	\$ 200,000.00
NV 68127	\$ 200,000.00
NV 72965	\$ 200,000.00
UTS500	no limit

**TO:** Gil Cuevas <Gil.Cuevas@academicnv.com>

**Quoted by:** Warren Evans

**Email Address:** warren.e@evansrecreation.com

PROJECT
Somerset Academy Centennial- Surfacing

DESCRIPTION	QTY	UNIT	TOTAL
<b>PLAYGROUND / FITNESS SECTION</b>			
***Primary Unit A*** Remove and haul off ~1180 sq.ft. of existing damaged rubber surfacing, Then prepare sub surface for install of new pour in place rubber surfacing.	1	\$ 4,303.00	\$ 4,303.00
***Primary Unit B*** Remove and haul off ~960 sq.ft. of existing damaged rubber surfacing, Then prepare sub surface for install of new pour in place rubber surfacing.	1	\$ 3,368.00	\$ 3,368.00
***Kinder Unit A*** Remove and haul off ~890 sq.ft. of existing synthetic turf & rubber surfacing, Then prepare sub surface for install of new pour in place rubber surfacing.	1	\$ 3,206.00	\$ 3,206.00
***Kinder Unit B*** Remove and haul off ~480 sq.ft. of existing synthetic turf & rubber surfacing, Then prepare sub surface for install of new pour in place rubber surfacing.	1	\$ 2,290.00	\$ 2,290.00
<b>POUR IN PLACE SURFACING SECTION</b>			
*Pour in place safety surfacing as per the project requirements which includes proper cushion thickness to provide appropriate impact attenuation for play areas and a 50/50 BLACK/BLUE color mix wear course. *Billing will be for actual square footage installed. *If surface area is larger than 1500 sq.ft. continuously, there is a high possibility that installation of wear course will take two or more work days, causing a visible "seam".			
***Primary A*** Provide and install 1180 sq.ft. of PIP safety surfacing @ 2.5" thickness	1180	\$ 14.15	\$ 16,697.00
***Primary B*** Provide and install 960 sq.ft. of PIP safety surfacing @ 2.5" thickness	960	\$ 14.80	\$ 14,208.00
***Kinder A*** Provide and install 890 sq.ft. of PIP safety surfacing @ 1.75" thickness	890	\$ 12.60	\$ 11,214.00
***Kinder B*** Provide and install 890 sq.ft. of PIP safety surfacing @ 1.75" thickness	480	\$ 13.70	\$ 6,576.00
<b>MOBILIZATION</b>			
Local mobilization: includes drive/ride time of laborers, fuel, and wear & tear of trucks and equipment for the duration of the job.	1	n/a	included in unit price
SUB TOTAL OF PLAYGROUNDS			\$ 13,167.00
SUB TOTAL OF POUR IN PLACE SURFACING			\$ 48,695.00
SUB TOTAL OF MOBILIZATION			n/a
<b>TOTAL AMOUNT OF ESTIMATE</b>			<b>\$ 61,862.00</b>

\$ 23,000

-Quote is valid for 90 days.  
 -Based on normal digging conditions/normal work hours. Caliche/hard rock digging, and/or overtime/weekend demanded hours will incur additional charges.  
 -Based on current labor and material costs. 1.5% increase to billing for projects beyond 120 days to cover rising expenses  
 -Quote is for installation only, unless otherwise noted. Equipment to be provided by others.  
 -Owner to provide proper access to project location.  
 -Owner is responsible for ensuring all underground utilities and irrigation lines are clearly marked prior to work beginning.  
 -Evans Recreation Installations is not responsible for damage to unmarked underground items.  
 -Evans Recreation Installations is not responsible for damage along access paths and designated work areas to: unmarked underground items, concrete, landscaping, and irrigation.  
 -If there are bid alternates, **TOTAL AMOUNT OF ESTIMATE to be determined after bid alternates are chosen and added up.**  
 -Any work not specified on this document, or any changes made to the project after this document is signed, will require a change order before work will continue.  
 NOTE: A deposit of 50% is required when a quote states "Provide and install".

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Once accepted please sign and send back to lori.e@evansrecreation.com

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 3b7 – Presentation of the Fiscal Comparison Report Number of Enclosures: 1
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<b>SUBJECT: Fiscal Comparison Report</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input type="checkbox"/> Consent Agenda
<input checked="" type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Gary McClain
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Recommendation:
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Proposed wording for motion/action:
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<b>Consent</b>
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 7-10 Minutes
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Background: During the strategic planning meeting discussion regarding the goal to become for financial sound to facilitate increasing teacher pay, Member Harty requested a detailed salary report.
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Submitted By: Staff
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# Somerset Academy of Las Vegas Fiscal Review

## Multi year Per Pupil Revenue Comparison

	District				
Year Ending	Clark	Somerset	Pinecrest	Doral	Sports Leadership and Management
2020	11,830	8,390	8,609	8,340	9,089
2019	11,484	7,919	8,734	7,905	8,116
2018	10,710	7,841	8,274	7,810	7,930
2017	10,287	7,648	8,314	7,628	7,728

\*Per pupil funding amounts were calculated based on Audited Financial Statements

## Per Student Comparison to other Charter schools

Per Student Amounts				
	Somerset	Doral	Pinecrest	Sports Leadership and Management
Revenue	8,443	8,130	8,359	8,849
<b>Teacher Pay</b>	<b>2,426</b>	<b>2,457</b>	<b>2,487</b>	<b>2,352</b>
Admin Pay	266	361	349	481
Total Salaries	4,415	4,633	4,585	4,672
Net Income	1,187	794	1,033	835

\* Per student amounts are annualized based on January 2021 financial information

As noted above, Somerset's per student spending is less than two of the three comparable schools. Based on current employee levels, increasing spending to match the highest per student amount of \$2,487 would cost approximately \$754,300 (\$580,300 in salaries and \$174,000 for PERS). Net Income per student would decrease by \$80 per student.

# Salaries and Benefit Comparison to other Charter schools

% of Total Revenue					% of Total salaries and Benefits				
	Somerset	Doral	Pinecrest	Sports Leadership and Management		Somerset	Doral	Pinecrest	Sports Leadership and Management
<b>Teacher Salaries</b>	<b>21%</b>	<b>28%</b>	<b>22%</b>	<b>13%</b>	<b>Teacher Salaries</b>	<b>40%</b>	<b>48%</b>	<b>39%</b>	<b>24%</b>
<b>Bonus Teachers</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>0%</b>	<b>Bonus Teachers</b>	<b>1%</b>	<b>2%</b>	<b>1%</b>	<b>1%</b>
<b>Sped Teacher Salaries</b>	<b>2%</b>	<b>0%</b>	<b>2%</b>	<b>4%</b>	<b>Sped Teacher Salaries</b>	<b>4%</b>	<b>0%</b>	<b>4%</b>	<b>7%</b>
Instructional Aides Salaries	3%	2%	3%	2%	Instructional Aides Salaries	6%	4%	5%	3%
<b>Long Term Substitute Teacher Salaries</b>	<b>5%</b>	<b>2%</b>	<b>5%</b>	<b>10%</b>	Long Term Substitute Teacher Salaries	9%	3%	9%	18%
Licensed Admin Salaries	3%	4%	4%	5%	Bonus Long Term Substitute	0%	0%	0%	1%
General Admin Salaries	3%	4%	3%	5%	Licensed Admin Salaries	6%	7%	7%	10%
Support Staff Salaries	1%	1%	1%	0%	General Admin Salaries	6%	6%	5%	9%
<b>Total Salaries</b>	<b>39%</b>	<b>42%</b>	<b>41%</b>	<b>40%</b>	Support Staff Salaries	<b>1%</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>
Retirement Contributions (PERS)	8%	10%	9%	9%	<b>Total Salaries</b>	<b>74%</b>	<b>73%</b>	<b>74%</b>	<b>74%</b>
Employee Taxes and Benefits	6%	6%	6%	5%	Retirement Contributions (PERS)	15%	16%	16%	16%
<b>Total Salaries and Benefits</b>	<b>53%</b>	<b>58%</b>	<b>55%</b>	<b>54%</b>	Employee Taxes and Benefits	11%	11%	10%	10%
					<b>Total Benefits</b>	<b>26%</b>	<b>27%</b>	<b>26%</b>	<b>26%</b>

\*Percentages are based on January 2021 financial information

Combined Teacher salaries- Somerset 29%, Doral 33%, Pinecrest 30%, Sports Leadership 27%

## Average Salary Comparison to other Charter schools

Average Salary by Position						
Position	Somerset	Doral	Pinecrest	Sports Leadership and Mangement	Mater	Average
Aftercare	-	23,709	24,346	-	37,441	28,499
Counselor	52,139	59,736	58,325	50,750	54,720	55,134
Dean	56,000	45,500	49,836	-	61,484	53,205
General Admin	47,700	35,091	43,266	49,184	39,169	42,882
IA	15,975	23,168	22,816	28,774	32,897	24,726
Instructional Coach	53,918	59,935	64,199	65,975	46,000	58,005
Licensed Admin	80,130	97,488	85,725	90,435	80,736	86,903
SPED Facilitator	47,170	68,083	62,413	-	-	59,222
Support Staff	24,941	26,114	29,002	28,318	37,030	29,081
<b>Teacher</b>	<b>44,113</b>	<b>45,603</b>	<b>44,779</b>	<b>46,858</b>	<b>47,553</b>	<b>45,781</b>
<b>Long Term Sub</b>	<b>33,996</b>	<b>31,271</b>	<b>34,296</b>	<b>35,111</b>	<b>38,814</b>	<b>34,697</b>
Grand Total	38,908	41,389	40,506	43,852	42,604	41,452
Teacher budget	45,321	45,808	45,725	45,750	45,750	



### Average Salary by Position

	ALIANTE	LONE MNTN	LOSEE	NLV	SKYE CANYON	SKY POINTE	STEPHANIE	EXEC OFFICE	System Average	Presented Charter Average
Counselor	52,000	51,987	49,088	50,000	48,000	60,000	-	-	52,139	55,134
Dean	55,000	50,000	62,500	-	-	-	50,000	-	56,000	53,205
General Admin	45,000	37,750	48,147	52,300	44,395	67,750	47,000	37,040	47,700	42,882
IA	16,380	14,805	17,047	15,744	15,540	16,605	15,447	-	15,975	24,726
Instructional Coach	50,268	50,000	61,950	53,500	50,000	-	53,872	-	53,918	58,005
Licensed Admin	76,583	78,333	82,675	85,608	81,733	80,449	70,967	-	80,130	86,903
SPED Facilitator	36,426	55,000	-	-	36,426	53,000	55,000	-	47,170	59,222
Support Staff	26,017	26,412	27,190	16,269	24,785	26,638	22,387	-	24,941	29,081
<b>Teacher</b>	<b>42,596</b>	<b>43,360</b>	<b>44,593</b>	<b>43,553</b>	<b>43,582</b>	<b>45,154</b>	<b>44,051</b>	-	<b>44,113</b>	<b>45,781</b>
<b>Long Term Sub</b>	<b>29,455</b>	<b>30,082</b>	<b>38,482</b>	<b>35,357</b>	<b>32,750</b>	<b>32,548</b>	<b>35,746</b>	-	<b>33,996</b>	<b>34,697</b>
Teacher Budget	44,150	44,450	44,950	45,500	44,150	47,550	46,500	-	-	-

\*Average includes a combination of full time and part time staff

Roster to Budget Variance System Wide			
	Somerset	Budget	(Over) Under
Counselor/Dean	749,250	712,282	(36,968)
General Admin	1,182,589	1,248,414	65,825
IA	1,472,040	1,516,320	44,280
Instructional Coach	255,278	496,743	241,465
Licensed Admin	2,342,769	2,142,282	(200,487)
SPED Facilitator	235,852	405,689	169,837
Support Staff	2,053,225	1,132,621	(920,604)
<b>Teacher/Long Term Subs</b>	<b>19,549,770</b>	<b>20,738,900</b>	<b>1,189,130</b>
Grand Total	27,840,774	28,393,251	552,477

\*Per each School's roster approximately \$946,000 of salaries are paid under various State and Federal Grants.

### Roster to Budget Variance by School

	Roster	Budget	(Over) Under
<b>Aliante</b>			
Counselor	52,000	52,000	-
Dean	55,000	-	(55,000)
General Admin	90,000	122,240	32,240
IA	196,560	180,000	(16,560)
Instructional Coach	100,535	52,624	(47,911)
Licensed Admin	229,750	243,450	13,700
SPED Facilitator	36,426	36,863	437
Support Staff	130,084	48,000	(82,084)
<b>Teacher</b>	<b>2,155,614</b>	<b>2,295,800</b>	<b>140,186</b>
	3,045,969	3,030,977	(14,992)
<b>Lone Mountain</b>			
Counselor	51,987	49,705	(2,282)
Dean	50,000	50,000	-
General Admin	75,500	85,506	10,006
IA	222,480	201,960	(20,520)
Licensed Admin	235,000	291,052	56,052
SPED Facilitator	55,000	62,400	7,400
Support Staff	184,884	167,508	(17,376)
<b>Teacher</b>	<b>2,065,297</b>	<b>2,089,150</b>	<b>23,853</b>
	2,940,147	2,997,281	57,134

### Roster to Budget Variance by School

	Roster	Budget	(Over) Under
<b>Losee</b>			
Counselor	147,263	63,760	(83,503)
Dean	125,000	99,000	(26,000)
General Admin	282,178	161,200	(120,978)
IA	209,160	238,680	29,520
Licensed Admin	582,400	722,220	139,820
Support Staff	637,347	329,300	(308,047)
<b>Teacher</b>	<b>4,099,402</b>	<b>4,539,950</b>	<b>440,548</b>
	6,082,749	6,154,110	71,361
<b>NLV</b>			
Counselor	50,000	127,622	77,622
General Admin	211,500	181,392	(30,108)
IA	221,760	238,680	16,920
Instructional Coach	52,000	54,000	2,000
Licensed Admin	256,825	262,125	5,300
Support Staff	178,964	104,960	(74,004)
<b>Teacher</b>	<b>2,324,224</b>	<b>2,699,000</b>	<b>374,776</b>
	3,295,273	3,667,779	372,506

### Roster to Budget Variance by School

	Roster	Budget	(Over) Under
<b>Skye Canyon</b>			
Counselor	48,000	52,000	4,000
General Admin	88,791	84,240	(4,551)
IA	186,480	198,000	11,520
Instructional Coach	50,000	57,886	7,886
Licensed Admin	245,200	255,750	10,550
SPED Facilitator	36,426	36,426	-
Support Staff	123,923	103,020	(20,903)
<b>Teacher</b>	<b>2,042,439</b>	<b>2,075,050</b>	<b>32,611</b>
	2,821,259	2,862,372	41,113
<b>Sky Pointe</b>			
Counselor	120,000	108,356	(11,644)
General Admin	135,500	199,333	63,833
IA	265,680	275,400	9,720
Licensed Admin	482,694	459,906	(22,788)
SPED Facilitator	53,000	72,400	19,400
Support Staff	596,098	456,596	(139,502)
<b>Teacher</b>	<b>4,743,294</b>	<b>4,659,900</b>	<b>(83,394)</b>
	6,396,267	6,231,891	(164,376)

### Roster to Budget Variance by School

	Roster	Budget	(Over) Under
<b>Stephanie Dean</b>			
Dean	50,000	50,000	-
General Admin	188,000	145,344	(42,656)
IA	169,920	183,600	13,680
Instructional Coach	52,743	82,780	30,037
Licensed Admin	310,900	249,600	(61,300)
SPED Facilitator	55,000	72,800	17,800
Support Staff	201,924	170,015	(31,909)
<b>Teacher</b>	<b>2,119,501</b>	<b>2,255,250</b>	<b>135,749</b>
	3,147,988	3,209,389	61,401

# Summary of Presented Information

## Unknown as of 2021

- Status of State Grants and continuation of ESSER/CARES Grants
  - Current salaries paid under grants is approximately \$946,000 or \$1,381,000 including PERS and Benefits
- Continuation of Academica Nevada donations equal to \$45 per pupil
- Future increases in PERS contribution rates past the 21/22 Fiscal year increase (2 increases in the past 3 years)

## Presented Information and additional detail

- Somerset’s forecasted net income for fiscal year 2021 is estimated to be \$11.2M or \$1,187 per pupil (14% margin).
  - Forecasted net income excludes depreciation and the annual PERS unfunded liability adjustment
- Historical per pupil funding is consistent with Doral Academy. With current trends, Somerset may end the year closer to Pinecrest Academy’s historic per pupil funding
  - ESSER/CARES grants and Academica Nevada’s donations are the main drivers of the current year increase in per pupil funding over the prior year.
- Across the presented Charters long term substitute percent is as follows, Somerset – 17.8%, Doral – 15.5%, Pinecrest – 20.5% and Sports Leadership – 27.8%
- System wide salaries are under budget by \$552K, mostly resulting from North Las Vegas remaining under budget by \$372K
- Increasing Salaries by \$1,280 per Teacher (451 Teachers) would increase average pay to \$2,487 per student or \$45,393 average per Teacher.
  - The increase in Teacher pay would cost \$754,300 or \$80 per pupil.
- Based on each Schools current employee rosters, Somerset has room in their current budget to reallocate unused budgeted amounts across all schools to increase teacher pay.

## Changes on current year forecast based on an increase in pay and loss of Grants

	Net Income	% of Revenue
Current forecast	11,200,000	14.3%
Increase pay	(754,300)	-1.0%
Adjusted forecast	10,445,700	13.3%
PERS increase	(139,204)	-0.2%
Adjusted forecast	10,306,496	13.2%
Loss of grants	(1,381,000)	-1.8%
Adjusted forecast	8,925,496	11.4%

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 4a – Academic Progress Reports, Campus Recognitions, and Updates Number of Enclosures: 0
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<b>SUBJECT: Academic Progress Reports</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input type="checkbox"/> Consent Agenda
<input checked="" type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Board
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Recommendation:
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Proposed wording for motion/action:
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 15-20 Minutes
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Background: The principals will provide academic progress reports, campus recognitions, and updates on school initiatives.
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Submitted By: Staff
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# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021  
Agenda Item: 4b – Discussion Regarding Academic Impact on Classroom Ratio  
Number of Enclosures: 0

### **SUBJECT: Classroom Ratio**

Action  
 Appointments  
 Approval  
 Consent Agenda  
 Information  
 Public Hearing  
 Regular Adoption

Presenter (s): Board/System Principals

Recommendation:

Proposed wording for motion/action:

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 10-15 Minutes

Background: Following discussion regarding academic impact of classroom size during the strategic planning meeting Member Bentham tasked the principal cohort to present a recommendation for class size average for elementary, middle, and high school grades partnered with the flexibility to have the class size be the average in the grade level.

Submitted By: Staff

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 4c – Post Sale Bond Presentation Number of Enclosures:
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<b>SUBJECT: Post Sale Bond Presentation</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input type="checkbox"/> Consent Agenda
<input checked="" type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Trevor Goodsell
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Recommendation:
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Proposed wording for motion/action:
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 7-10 Minutes
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Background:
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Submitted By: Staff
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# Somerset Academy of Las Vegas

## Bond Pricing Overview



May 2021

Paul Jasin | Managing Director  
Office 214.373.3911 | Cell 214.288.7898  
paul@spfmuni.com

Steven Adams | Managing Director  
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**SPECIALIZED PUBLIC FINANCE INC.**  
FINANCIAL ADVISORY SERVICES



## Series 2021 Bonds

### *Plan of Finance and Pricing Summary*

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- On Thursday, April 15, 2021 the underwriters (D.A. Davidson and Robert W. Baird & Co.) priced \$33,475,000 Arizona Industrial Development Authority (Somerset Academy of Las Vegas - Aliante and Skye Canyon Campus Projects) Education Revenue Bonds, Series 2021A & Series 2021B (Federally Taxable).
  
- Somerset Academy's true interest cost is **3.57%** on the Series 2021 A&B Bonds.
  
- As part of the bond issuance process, Somerset Academy (the "Academy") has been assigned a "BB" bond rating from Standard & Poor's Global Ratings with positive outlook.
  
- The 2021 Bonds have an 8-year call feature (callable 12/15/2029 @ par).
  
- The bond transaction closed on **May 4, 2021**.

# Series 2021 Bonds

## Sources & Uses of Funds



<b>Total Issue Sources And Uses</b>			
<b>Delivered 05/04/2021</b>			
	<b>Tax Exempt, Series 2021A</b>	<b>Taxable, Series 2021B</b>	<b>Issue Summary</b>
<b>Sources Of Funds</b>			
Par Amount of Bonds	\$33,105,000.00	\$370,000.00	\$33,475,000.00
Reoffering Premium	1,876,950.20	-	1,876,950.20
<b>Total Sources</b>	<b>\$34,981,950.20</b>	<b>\$370,000.00</b>	<b>\$35,351,950.20</b>
<b>Uses Of Funds</b>			
Total Underwriter's Discount (1.250%)	413,812.50	4,625.00	418,437.50
Costs of Issuance	248,000.00	250,000.00	498,000.00
Deposit to Debt Service Reserve Fund (DSRF)	1,900,706.64	21,243.36	1,921,950.00
Aliante Campus Acquisition	17,672,123.00	-	17,672,123.00
Aliante Campus Improvements	600,000.00	-	600,000.00
Real Estate Costs	47,130.09	92,869.91	140,000.00
Skye Canyon Acquisition	13,397,889.00	-	13,397,889.00
Skye Canyon Campus Improvements	600,000.00	-	600,000.00
Upfront Issuer Fee (0.30% of Par)	99,315.00	1,110.00	100,425.00
Rounding Amount	2,973.97	151.73	3,125.70
<b>Total Uses</b>	<b>\$34,981,950.20</b>	<b>\$370,000.00</b>	<b>\$35,351,950.20</b>



## Series 2021 Bonds

Annual Debt Service Requirements – **TIC: 3.57%**

<b>Net Debt Service Schedule</b>						
<b>Princ.</b>						
<b>Pmt Date</b>	<b>Principal</b>	<b>Coupon</b>	<b>Interest</b>	<b>Total P+I</b>	<b>DSR</b>	<b>Net New D/S</b>
12/15/2021	-	-	776,477.36	776,477.36	-	776,477.36
12/15/2022	370,000.00	2.500%	1,264,850.00	1,634,850.00	-	1,634,850.00
12/15/2023	675,000.00	3.000%	1,255,600.00	1,930,600.00	-	1,930,600.00
12/15/2024	695,000.00	3.000%	1,235,350.00	1,930,350.00	-	1,930,350.00
12/15/2025	715,000.00	3.000%	1,214,500.00	1,929,500.00	-	1,929,500.00
12/15/2026	740,000.00	3.000%	1,193,050.00	1,933,050.00	-	1,933,050.00
12/15/2027	760,000.00	3.000%	1,170,850.00	1,930,850.00	-	1,930,850.00
12/15/2028	785,000.00	3.000%	1,148,050.00	1,933,050.00	-	1,933,050.00
12/15/2029	805,000.00	3.000%	1,124,500.00	1,929,500.00	-	1,929,500.00
12/15/2030	830,000.00	3.000%	1,100,350.00	1,930,350.00	-	1,930,350.00
12/15/2031	855,000.00	3.000%	1,075,450.00	1,930,450.00	-	1,930,450.00
12/15/2032	880,000.00	4.000%	1,049,800.00	1,929,800.00	-	1,929,800.00
12/15/2033	915,000.00	4.000%	1,014,600.00	1,929,600.00	-	1,929,600.00
12/15/2034	955,000.00	4.000%	978,000.00	1,933,000.00	-	1,933,000.00
12/15/2035	990,000.00	4.000%	939,800.00	1,929,800.00	-	1,929,800.00
12/15/2036	1,030,000.00	4.000%	900,200.00	1,930,200.00	-	1,930,200.00
12/15/2037	1,075,000.00	4.000%	859,000.00	1,934,000.00	-	1,934,000.00
12/15/2038	1,115,000.00	4.000%	816,000.00	1,931,000.00	-	1,931,000.00
12/15/2039	1,160,000.00	4.000%	771,400.00	1,931,400.00	-	1,931,400.00
12/15/2040	1,205,000.00	4.000%	725,000.00	1,930,000.00	-	1,930,000.00
12/15/2041	1,255,000.00	4.000%	676,800.00	1,931,800.00	-	1,931,800.00
12/15/2042	1,305,000.00	4.000%	626,600.00	1,931,600.00	-	1,931,600.00
12/15/2043	1,360,000.00	4.000%	574,400.00	1,934,400.00	-	1,934,400.00
12/15/2044	1,410,000.00	4.000%	520,000.00	1,930,000.00	-	1,930,000.00
12/15/2045	1,470,000.00	4.000%	463,600.00	1,933,600.00	-	1,933,600.00
12/15/2046	1,525,000.00	4.000%	404,800.00	1,929,800.00	-	1,929,800.00
12/15/2047	1,590,000.00	4.000%	343,800.00	1,933,800.00	-	1,933,800.00
12/15/2048	1,650,000.00	4.000%	280,200.00	1,930,200.00	-	1,930,200.00
12/15/2049	1,715,000.00	4.000%	214,200.00	1,929,200.00	-	1,929,200.00
12/15/2050	1,785,000.00	4.000%	145,600.00	1,930,600.00	-	1,930,600.00
12/15/2051	1,855,000.00	4.000%	74,200.00	1,929,200.00	(1,921,950.00)	7,250.00
<b>Total</b>	<b>\$33,475,000.00</b>	<b>-</b>	<b>\$24,937,027.36</b>	<b>\$58,412,027.36</b>	<b>(1,921,950.00)</b>	<b>\$56,490,077.36</b>



# Series 2021 Bonds

## Annual Debt Service Requirements

- Somerset Academy will make monthly contributions towards its debt service payments.
- The initial monthly debt service contribution will begin in September 2021.
- The maximum monthly payment is \$194,119.
- The maximum annual payment is \$1,933,000.

**Notes:**

Debt Payments are based on monthly payments made to the trustee.

<i>Monthly Debt Payments</i>				
<b>Debt Payment Date</b>	<b>Bond Principal Payment</b>	<b>Bond Interest Payment</b>	<b>Total Monthly Debt Payment</b>	<b>Fiscal Year Total Debt Payments</b>
6/1/2021	\$ -	\$ -	\$ -	
7/1/2021	-	-	-	
8/1/2021	-	-	-	
9/1/2021	-	194,119.34	194,119.34	
10/1/2021	-	194,119.34	194,119.34	
11/1/2021	-	194,119.34	194,119.34	
12/1/2021	-	194,119.34	194,119.34	
1/1/2022	30,833.33	105,404.17	136,237.50	
2/1/2022	30,833.33	105,404.17	136,237.50	
3/1/2022	30,833.33	105,404.17	136,237.50	
4/1/2022	30,833.33	105,404.17	136,237.50	
5/1/2022	30,833.33	105,404.17	136,237.50	
6/1/2022	30,833.33	105,404.17	136,237.50	1,593,902.36
7/1/2022	30,833.33	105,404.17	136,237.50	
8/1/2022	30,833.33	105,404.17	136,237.50	
9/1/2022	30,833.33	105,404.17	136,237.50	
10/1/2022	30,833.33	105,404.17	136,237.50	
11/1/2022	30,833.33	105,404.17	136,237.50	
12/1/2022	30,833.33	105,404.17	136,237.50	
1/1/2023	56,250.00	104,633.33	160,883.33	
2/1/2023	56,250.00	104,633.33	160,883.33	
3/1/2023	56,250.00	104,633.33	160,883.33	
4/1/2023	56,250.00	104,633.33	160,883.33	
5/1/2023	56,250.00	104,633.33	160,883.33	
6/1/2023	56,250.00	104,633.33	160,883.33	1,782,725.00
7/1/2023	56,250.00	104,633.33	160,883.33	
8/1/2023	56,250.00	104,633.33	160,883.33	
9/1/2023	56,250.00	104,633.33	160,883.33	
10/1/2023	56,250.00	104,633.33	160,883.33	
11/1/2023	56,250.00	104,633.33	160,883.33	
12/1/2023	56,250.00	104,633.33	160,883.33	
1/1/2024	57,916.67	102,945.83	160,862.50	
2/1/2024	57,916.67	102,945.83	160,862.50	
3/1/2024	57,916.67	102,945.83	160,862.50	
4/1/2024	57,916.67	102,945.83	160,862.50	
5/1/2024	57,916.67	102,945.83	160,862.50	
6/1/2024	57,916.67	102,945.83	160,862.50	1,930,475.00





## Series 2021 Bonds

### Lease Payments vs. Bond Payments

Fiscal Year End	Aliante Lease Payments <sup>(1)</sup>	Skye Canyon Lease Payments <sup>(1)</sup>	Series 2021A&B Debt Service <sup>(2)</sup>	Annual Savings from Bond Issue	Cumulative Savings
6/30/2022	1,348,748	960,000	1,593,902	714,846	714,846
6/30/2023	1,366,344	1,020,341	1,782,725	603,960	1,318,806
6/30/2024	1,429,577	1,067,341	1,930,475	566,443	1,885,249
6/30/2025	1,461,028	1,090,914	1,929,925	622,017	2,507,266
6/30/2026	1,493,171	1,114,914	1,931,275	676,810	3,184,076
6/30/2027	1,526,020	1,139,442	1,931,950	733,512	3,917,588
6/30/2028	1,559,593	1,164,510	1,931,950	792,153	4,709,741
6/30/2029	1,593,904	1,190,129	1,931,275	852,758	5,562,499
6/30/2030	1,628,970	1,216,312	1,929,925	915,357	6,477,856
6/30/2031	1,664,807	1,243,071	1,930,400	977,478	7,455,334

**Notes:**

1. Per the Executed Lease Agreements.
2. Based on annualized monthly Payments.



# Aggregate System Overview

## Somerset Academy Aggregate Fiscal Year Debt Service

Series 2021 Bonds				Series 2019 Bonds				Series 2018 Bonds			Series 2015 Bonds			Total all Series			
Monthly Base Rent Payments on FY Basis				Monthly Base Rent Payments on FY Basis				Monthly Base Rent Payments on FY Basis			Monthly Base Rent Payments on FY Basis						
Fiscal Year End	Principal Payments	Net Interest Payments	Series 2021A&B Debt Service <sup>1</sup>	Fiscal Year End	Principal Payments	Net Interest Payments	Series 2019A&B Debt Service <sup>1</sup>	Principal Payments	Net Interest Payments	Series 2018A Debt Service <sup>1</sup>	Principal Payments	Net Interest Payments	Series 2015A Debt Service <sup>1</sup>	Fiscal Year End	Total		
6/30/2021	\$ -	\$ -	\$ -	6/30/2021	\$ 220,000	\$ 633,063	\$ 853,063	6/30/2021	\$ 810,000	\$ 2,347,375	\$ 3,157,375	6/30/2021	\$ 845,000	\$ 1,969,513	\$ 2,814,513	6/30/2021	\$ 6,824,950
6/30/2022	185,000	1,408,902	1,593,902	6/30/2022	230,000	622,719	852,719	6/30/2022	847,500	2,310,925	3,158,425	6/30/2022	877,500	1,935,713	2,813,213	6/30/2022	8,418,259
6/30/2023	522,500	1,260,225	1,782,725	6/30/2023	240,000	613,344	853,344	6/30/2023	885,000	2,272,788	3,157,788	6/30/2023	912,500	1,900,613	2,813,113	6/30/2023	8,606,969
6/30/2024	685,000	1,245,475	1,930,475	6/30/2024	250,000	604,344	854,344	6/30/2024	927,500	2,232,963	3,160,463	6/30/2024	950,000	1,864,113	2,814,113	6/30/2024	8,759,394
6/30/2025	705,000	1,224,925	1,929,925	6/30/2025	260,000	594,969	854,969	6/30/2025	970,000	2,191,225	3,161,225	6/30/2025	987,500	1,826,113	2,813,613	6/30/2025	8,759,731
6/30/2026	727,500	1,203,775	1,931,275	6/30/2026	270,000	585,219	855,219	6/30/2026	1,012,500	2,147,575	3,160,075	6/30/2026	1,025,000	1,786,613	2,811,613	6/30/2026	8,758,181
6/30/2027	750,000	1,181,950	1,931,950	6/30/2027	280,000	575,094	855,094	6/30/2027	1,060,000	2,102,013	3,162,013	6/30/2027	1,072,500	1,740,388	2,812,888	6/30/2027	8,761,944
6/30/2028	772,500	1,159,450	1,931,950	6/30/2028	290,000	564,594	854,594	6/30/2028	1,110,000	2,054,313	3,164,313	6/30/2028	1,127,500	1,686,763	2,814,263	6/30/2028	8,765,119
6/30/2029	795,000	1,136,275	1,931,275	6/30/2029	300,000	553,719	853,719	6/30/2029	1,160,000	2,004,363	3,164,363	6/30/2029	1,185,000	1,630,388	2,815,388	6/30/2029	8,764,744
6/30/2030	817,500	1,112,425	1,929,925	6/30/2030	312,500	542,469	854,969	6/30/2030	1,215,000	1,952,163	3,167,163	6/30/2030	1,245,000	1,571,138	2,816,138	6/30/2030	8,768,194
6/30/2031	842,500	1,087,900	1,930,400	6/30/2031	327,500	528,750	856,250	6/30/2031	1,277,500	1,894,375	3,171,875	6/30/2031	1,305,000	1,508,888	2,813,888	6/30/2031	8,772,413
6/30/2032	867,500	1,062,625	1,930,125	6/30/2032	345,000	512,375	857,375	6/30/2032	1,342,500	1,830,500	3,173,000	6/30/2032	1,370,000	1,443,638	2,813,638	6/30/2032	8,774,138
6/30/2033	897,500	1,032,200	1,929,700	6/30/2033	362,500	495,125	857,625	6/30/2033	1,410,000	1,763,375	3,173,375	6/30/2033	1,440,000	1,375,138	2,815,138	6/30/2033	8,775,838
6/30/2034	935,000	996,300	1,931,300	6/30/2034	380,000	477,000	857,000	6/30/2034	1,482,500	1,692,875	3,175,375	6/30/2034	1,512,500	1,303,138	2,815,638	6/30/2034	8,779,313
6/30/2035	972,500	958,900	1,931,400	6/30/2035	400,000	458,000	858,000	6/30/2035	1,560,000	1,618,750	3,178,750	6/30/2035	1,587,500	1,227,513	2,815,013	6/30/2035	8,783,163
6/30/2036	1,010,000	920,000	1,930,000	6/30/2036	420,000	438,000	858,000	6/30/2036	1,640,000	1,540,750	3,180,750	6/30/2036	1,665,000	1,148,138	2,813,138	6/30/2036	8,781,888
6/30/2037	1,052,500	879,600	1,932,100	6/30/2037	442,500	417,000	859,500	6/30/2037	1,722,500	1,458,750	3,181,250	6/30/2037	1,750,000	1,063,822	2,813,822	6/30/2037	8,786,672
6/30/2038	1,095,000	837,500	1,932,500	6/30/2038	465,000	394,875	859,875	6/30/2038	1,810,000	1,372,625	3,182,625	6/30/2038	1,840,000	974,134	2,814,134	6/30/2038	8,789,134
6/30/2039	1,137,500	793,700	1,931,200	6/30/2039	487,500	371,625	859,125	6/30/2039	1,905,000	1,282,125	3,187,125	6/30/2039	1,935,000	879,834	2,814,834	6/30/2039	8,792,284
6/30/2040	1,182,500	748,200	1,930,700	6/30/2040	515,000	347,250	862,250	6/30/2040	2,005,000	1,186,875	3,191,875	6/30/2040	2,035,000	780,666	2,815,666	6/30/2040	8,800,491
6/30/2041	1,230,000	700,900	1,930,900	6/30/2041	542,500	321,500	864,000	6/30/2041	2,107,500	1,086,625	3,194,125	6/30/2041	2,137,500	676,372	2,813,872	6/30/2041	8,802,897
6/30/2042	1,280,000	651,700	1,931,700	6/30/2042	570,000	294,375	864,375	6/30/2042	2,215,000	981,250	3,196,250	6/30/2042	2,247,500	566,825	2,814,325	6/30/2042	8,806,650
6/30/2043	1,332,500	600,500	1,933,000	6/30/2043	600,000	265,875	865,875	6/30/2043	2,327,500	870,500	3,198,000	6/30/2043	2,362,500	451,641	2,814,141	6/30/2043	8,811,016
6/30/2044	1,385,000	547,200	1,932,200	6/30/2044	630,000	235,875	865,875	6/30/2044	2,445,000	754,125	3,199,125	6/30/2044	2,482,500	330,563	2,813,063	6/30/2044	8,810,263
6/30/2045	1,440,000	491,800	1,931,800	6/30/2045	662,500	204,375	866,875	6/30/2045	2,570,000	631,875	3,201,875	6/30/2045	2,620,000	203,334	2,823,334	6/30/2045	8,823,884
6/30/2046	1,497,500	434,200	1,931,700	6/30/2046	697,500	171,250	868,750	6/30/2046	2,702,500	503,375	3,205,875	6/30/2046	1,347,500	69,059	1,416,559	6/30/2046	7,422,884
6/30/2047	1,557,500	374,300	1,931,800	6/30/2047	732,500	136,375	868,875	6/30/2047	2,842,500	368,250	3,210,750	6/30/2047	-	-	-	6/30/2047	6,011,425
6/30/2048	1,620,000	312,000	1,932,000	6/30/2048	770,000	99,750	869,750	6/30/2048	2,990,000	226,125	3,216,125	6/30/2048	-	-	-	6/30/2048	6,017,875
6/30/2049	1,682,500	247,200	1,929,700	6/30/2049	810,000	61,250	871,250	6/30/2049	1,532,500	76,625	1,609,125	6/30/2049	-	-	-	6/30/2049	4,410,075
6/30/2050	1,750,000	179,900	1,929,900	6/30/2050	415,000	20,750	435,750	6/30/2050	-	-	-	6/30/2050	-	-	-	6/30/2050	2,365,650
6/30/2051	1,820,000	109,900	1,929,900	6/30/2051	-	-	-	6/30/2051	-	-	-	6/30/2051	-	-	-	6/30/2051	1,929,900
6/30/2052	927,500	37,100	964,600	6/30/2052	-	-	-	6/30/2052	-	-	-	6/30/2052	-	-	-	6/30/2052	964,600
<b>Total</b>	<b>\$ 33,475,000</b>	<b>\$ 24,937,027</b>	<b>\$ 58,412,027</b>		<b>\$ 13,227,500</b>	<b>\$ 12,140,906</b>	<b>\$ 25,368,406</b>		<b>\$ 47,885,000</b>	<b>\$ 42,755,450</b>	<b>\$ 90,640,450</b>		<b>\$ 39,865,000</b>	<b>\$ 31,914,050</b>	<b>\$ 71,779,050</b>	<b>Total</b>	<b>\$ 246,199,934</b>

**Notes:**

(1) Debt Payments are based on monthly payments made to the trustee.





# Series 2021 Bonds

## Comparable Transactions

Issuer	Arizona Industrial Development Authority			Capital Trust Agency			Arizona Industrial Development Authority			Arizona Industrial Development Authority			Arizona Industrial Development Authority			Washington Housing Finance Commission			Colorado Educational and Cultural Facilities Authority			Public Finance Authority		
School	Somerset Academy			Lutz Preparatory School, Inc			Mater Academy			Pinecrest Academy of Nevada			Doral Academy of Nevada			Spokane International Academy			Vega Collegiate Academy			Charter Day School, Inc.		
Par	\$33,310,000			\$6,765,000			\$15,235,000			\$19,085,000			\$1,384,000			\$18,600,000			\$12,665,000			\$37,055,000		
Deal Type	Negotiated			Negotiated			Negotiated			Negotiated			Negotiated			Negotiated			Negotiated			Negotiated		
Rating	NR / BB / NR			Baa2 / NR / NR			NR / BB / NR			NR / BB+ / NR			NR / BB+ / NR			Ba2 / NR / NR			Ba2 / NR / NR			Ba1 / NR / NR		
Callable	12/15/2029 @ par			6/1/2028 @ 102%			12/15/2028 @ par			7/15/2028 @ par			7/15/2028 @ par			7/1/2031 @ par			2/1/2028 @ par			12/1/2027 @ 103%		
Debt Coverage Covenant	1.10x			**1.00X			1.10x			1.10x			1.10x			1.10x			**1.10x			1.10x		
Days Cash on Hand	40 Days			90 Days			40 Days			40 Days			40 Days			60 Days			75 Days			45 Days		
Senior	D.A Davidson & Baird			Piper Sandler			D.A Davidson & Baird			Baird & D.A. Davidson			Baird & D.A. Davidson			Ziegler Cap Mkts			Stifel Nicolaus			Ziegler Cap Mkts		
Date**	5/4/2021			2/4/2021			10/8/2020			10/7/2020			10/1/2020			3/10/2021			2/3/2021			12/3/2020		
Year	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread	Cpn %	Yld %	Spread
2020																								
2021																								
2022	2.500	2.500	+ 233				4.375	4.375	+ 423															
2023																						5.250	5.250	+ 504
2024													4.000	4.000	+ 384	3.500	3.500	+ 317						
2025				3.000	3.000	+ 254										4.000	1.950	+ 161						
2026																4.000	2.110	+ 166	4.500	4.500	+ 404			
2027																4.000	2.290	+ 171						
2028										5.375	5.375	+ 482				4.000	2.470	+ 177						
2029																4.000	2.640	+ 180						
2030							4.000	3.500	+ 255	4.000	3.250	+ 230	4.000	2.900	+ 203									
2031	3.000	2.650	+ 168	4.000	2.250	+ 152																		
2032																								
2033																								
2034																			5.000	2.940	+ 205			
2035																						5.000	3.390	+ 239
2036																								
2037																								
2038																								
2039																								
2040							5.000	4.000	+ 249	5.000	3.800	+ 229	5.000	3.420	+ 201	4.000	3.570	+ 213						
2041	4.000	3.020	+ 162.00	4.000	2.790	+ 160																		
2042																								
2043																								
2044																								
2045																						5.000	3.760	+ 239
2046																								
2047																								
2048																								
2049																								
2050							5.000	4.250	+ 252	5.000	4.050	+ 232	5.000	3.630	+ 201	5.000	3.830	+ 216						
2051	4.000	3.220	+ 162.00	4.000	2.980	+ 160													5.000	3.430	+ 205			
2052																								
2053																								
2054																								
2055																						5.000	3.180	+ 239
2056				4.000	3.080	+ 170										5.000	3.940	+ 226						
2057																								
2058																								
2059																								
2060																								
2061																			5.00	3.53	+ 215			

All spreads based off of the standard "AAA" MMD unless otherwise noted.  
 \* Taxable maturities. Spreads are based off of the treasury yield curve.  
 \*\* Required coverage ratio is dependent on the amount of Days Cash on Hand  
 \*\*\* Date priced and awarded





# Series 2021 Bonds Forecast (System)

<b>Financial Forecast</b>						
<b>Somerset</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
<b>Academic School Year</b>	<b>2020-2021</b>	<b>2021-2022</b>	<b>2022-2023</b>	<b>2023-2024</b>	<b>2024-2025</b>	<b>2025-2026</b>
<b>Total Enrollment <sup>(1)</sup></b>	<b>9,614</b>	<b>9,866</b>	<b>10,000</b>	<b>10,076</b>	<b>10,086</b>	<b>10,086</b>
<b>Projected Revenue Per Student</b>	<b>\$ 7,185</b>	<b>\$ 7,397</b>	<b>\$ 7,442</b>	<b>\$ 7,538</b>	<b>\$ 7,652</b>	<b>\$ 7,751</b>
<b>Revenues<sup>(1)</sup></b>						
State Base Revenue	\$ 69,076,590	\$ 72,978,802	\$ 74,417,500	\$ 75,957,853	\$ 77,174,528	\$ 78,180,059
NSLP	1,997,918	2,091,641	2,132,835	2,155,184	2,158,797	2,158,797
Special Ed Funding (Part B)	967,100	1,058,300	1,113,800	1,121,775	1,122,783	1,122,783
SPED Discretionary Unit	3,013,280	4,110,940	4,341,034	4,374,709	4,379,260	4,379,260
Gifted and Talented Education (GATE)		585,620	623,344	628,910	629,751	629,751
Other	606,550	181,240	183,640	185,320	185,320	184,840
<b>Total Revenues</b>	<b>\$ 75,661,438</b>	<b>\$ 81,006,543</b>	<b>\$ 82,812,153</b>	<b>\$ 84,423,751</b>	<b>\$ 85,650,439</b>	<b>\$ 86,655,490</b>
<b>Expenses<sup>(1)</sup></b>						
Total Payroll/Benefits and Related	\$ 43,831,601	\$ 47,201,786	\$ 48,794,460	\$ 50,286,902	\$ 51,398,141	\$ 52,469,387
Total Operations	14,544,764	15,341,473	15,508,712	15,211,117	15,149,918	15,225,864
Total Facilities	3,630,834	3,152,649	3,255,014	3,357,914	3,461,179	3,566,556
<b>Total Expenses</b>	<b>\$ 62,007,199</b>	<b>\$ 65,695,908</b>	<b>\$ 67,558,186</b>	<b>\$ 68,855,933</b>	<b>\$ 70,009,238</b>	<b>\$ 71,261,807</b>
<b>Net Available for Debt Service</b>	<b>\$ 13,654,239</b>	<b>\$ 15,310,635</b>	<b>\$ 15,253,967</b>	<b>\$ 15,567,818</b>	<b>\$ 15,641,201</b>	<b>\$ 15,393,683</b>
Lease Payment <sup>(2)</sup>	2,651,817	556,784	573,487	590,692	608,413	626,665
Assessments/HOA/SID <sup>(3)</sup>	27,000	-	-	-	-	-
Series 2015A Principal	845,000	877,500	912,500	950,000	987,500	1,025,000
Series 2015A Interest	1,969,513	1,935,713	1,900,613	1,864,113	1,826,113	1,786,613
Series 2018A Principal	810,000	847,500	885,000	927,500	970,000	1,012,500
Series 2018A Interest	2,347,375	2,310,925	2,272,788	2,232,963	2,191,225	2,147,575
Series 2019A Principal	52,500	170,000	240,000	250,000	260,000	270,000
Series 2019A Interest	621,688	619,719	613,344	604,344	594,969	585,219
Series 2019B Principal	167,500	60,000	-	-	-	-
Series 2019B Interest	11,375	3,000	-	-	-	-
Series 2021A Principal	-	-	337,500	685,000	705,000	727,500
Series 2021A Interest	-	1,398,599	1,255,600	1,245,475	1,224,925	1,203,775
Series 2021B Principal	-	185,000	185,000	-	-	-
Series 2021B Interest	-	10,303	4,625	-	-	-
<b>Total Net Debt Service Payments <sup>(4)</sup></b>	<b>9,503,767</b>	<b>8,975,043</b>	<b>9,180,456</b>	<b>9,350,086</b>	<b>9,368,144</b>	<b>9,384,846</b>
<b>Debt Service Coverage (Annual Debt Service)</b>	<b>1.44 x</b>	<b>1.71 x</b>	<b>1.66 x</b>	<b>1.66 x</b>	<b>1.67 x</b>	<b>1.64 x</b>
<b>Maximum Annual Debt Service</b>	<b>\$ 8,823,884</b>	<b>\$ 8,823,884</b>	<b>\$ 8,823,884</b>	<b>\$ 8,823,884</b>	<b>\$ 8,823,884</b>	<b>\$ 8,823,884</b>
<b>Debt Service Coverage (MADS)</b>	<b>1.55 x</b>	<b>1.74 x</b>	<b>1.73 x</b>	<b>1.76 x</b>	<b>1.77 x</b>	<b>1.74 x</b>
<b>Days Cash on Hand Calculation</b>						
Systemwide Operating Expenses <sup>(5)</sup>	\$ 69,608,966	\$ 72,530,951	\$ 74,178,642	\$ 75,393,519	\$ 76,454,882	\$ 77,611,653
Beginning Unrestricted Cash <sup>(6)</sup>	23,406,296	27,556,768	33,892,360	39,965,872	46,183,604	52,456,661
Operating Surplus of the System	4,150,472	6,335,592	6,073,511	6,217,732	6,273,057	6,008,837
<b>Total Ending Cash</b>	<b>27,556,768</b>	<b>33,892,360</b>	<b>39,965,872</b>	<b>46,183,604</b>	<b>52,456,661</b>	<b>58,465,497</b>
<b>Days Cash on Hand</b>	<b>144</b>	<b>171</b>	<b>197</b>	<b>224</b>	<b>250</b>	<b>275</b>

## Footnotes:

1. Projections for the 2020-21 School year based adopted budget by School.
2. Assumes a full year of lease payments in 2021 for NLV, Skye Canyon, & Aliante. Lease Payments beyond 2021 are only for NLV.
3. Assumes Assessment/HOA/SID payment for Skye Canyon Campus.
4. Payments represent monthly payments to the trustee.
5. Systemwide Operating Expenses plus Systemwide Annual Facilities Lease expense, Series 2015, 2018, 2019, & 2021 interest expense.
6. Beginning Cash reflects FY 2020 audited unrestricted balance (system-wide).



## Series 2021 Bonds

### Summary of Bond Covenants

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The Somerset Academy is subject to certain bond covenants which include:

**Additional Bonds Test** – One of the following two tests must be passed (A&B or C):

- A) **Historical Coverage on Outstanding Debt** – Officer's Certificate stating that, for the most recently completed Fiscal Year or for any consecutive 12 months out of the most recent 18 months immediately preceding the issuance additional debt, achieve a Debt Service Coverage Ratio equal to at least 1.1:1.0; and,
- B) **Projected Coverage for Additional Debt** – Delivery of a report of an Independent Consultant stating that the estimated Maximum Annual Debt Service on all Indebtedness (existing and proposed) is less than 20% of estimated Pledged Revenues for the most recent Fiscal Year for which a budget has been adopted.
- C) **Alternate Coverage for Additional Debt** – In lieu of the requirements above, Officer's Certificate stating that, based on the audited results of the operations for the most recently completed Fiscal Year, the Net Income Available for Debt Service is equal at least 1.10 times Maximum Annual Debt Service on Indebtedness then outstanding as well as the Long-Term Indebtedness proposed to be issued.

#### **Debt Service Coverage**

Somerset Academy shall maintain Net Income Available for Debt Service in an amount equal to **at least 1.10 times Annual Debt Service Requirements** on all Obligated Group Indebtedness then outstanding.

#### **Days Cash on Hand**

Somerset Academy shall maintain unrestricted Cash on Hand in its operation fund sufficient to cover at least forty (40) days of the Borrower's Operating Expenses.

# 10-Year History of Municipal Bond Interest Rates

## Revenue Bond Buyer Index



### History of Municipal Interest Rates (Revenue Bond Index)



— Bond Buyer Revenue Bond Index

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 4d – 10 <sup>th</sup> Anniversary Celebration Number of Enclosures:
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<b>SUBJECT: 10<sup>th</sup> Anniversary Celebration</b>
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<input checked="" type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input type="checkbox"/> Consent Agenda
<input type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Board
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Recommendation:
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Proposed wording for motion/action:
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 7-10 Minutes
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Background: Discussion regarding the 10 <sup>th</sup> anniversary celebration.
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Submitted By: Staff
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# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021

Agenda Item: 4e – Discussion and Possible Action Regarding the Purchase of Property Adjacent to Sky Pointe Campus

Number of Enclosures:

### **SUBJECT: Property Adjacent to Sky Pointe Campus**

Action

Appointments

Approval

Consent Agenda

Information

Public Hearing

Regular Adoption

Presenter (s): Clayton Howell/Ryan Reeves

Recommendation:

Proposed wording for motion/action:

Fiscal Impact: N/A

Estimated Length of time for consideration (in minutes): 7-10 Minutes

Background:

Submitted By: Staff

# SOMERSET ACADEMY OF LAS VEGAS

## Supporting Document

Meeting Date: May 18, 2021 Agenda Item: 4f – Discussion Regarding 2021/2022 Board Meeting Schedule and Work Session Schedule Number of Enclosures: 1
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<b>SUBJECT: Board Meeting and Work Session Schedule</b>
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<input type="checkbox"/> Action
<input type="checkbox"/> Appointments
<input type="checkbox"/> Approval
<input type="checkbox"/> Consent Agenda
<input type="checkbox"/> Information
<input type="checkbox"/> Public Hearing
<input type="checkbox"/> Regular Adoption

Presenter (s): Gary McClain
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Recommendation:
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Proposed wording for motion/action:
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Fiscal Impact: N/A
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Estimated Length of time for consideration (in minutes): 3-5 Minutes
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Background: The Board will discuss and possible approve a regular date for Board and Strategic Planning meetings. The proposed board meeting schedule is the first Tuesday every other month.
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Submitted By: Staff
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# **SOMERSET ACADEMY OF LAS VEGAS**

## **2021/2022 Board Meeting Schedule**

**August 3, 2021**

**October 5, 2021**

**December 7, 2021**

**February 8, 2022**

**April 5, 2022**

**June 7, 2022**

**Work Session**

**January/February**

**June/July**